

CHAMBER NEWS

The Voice of Business in South Dublin County



South Dublin CHAMBER

IN BUSINESS FOR BUSINESS

Summer 2017

LOBBYING • NETWORKING • INFLUENCING • INCREASED EXPOSURE • LEARNING & TRAINING • CORPORATE CITIZENSHIP • BEING INFORMED



Margaret Considine
President of the South Dublin Chamber

It was an honour to be elected as the 19th President of South Dublin Chamber at our AGM in April this year. Sherri Brennan has been a great President and I look forward to continuing the successful work that is in train.

At its core a Chamber is a meeting place and a voice for business. It facilitates sharing, working together and supporting local economic growth and community development. I look forward to ensuring we continue to grow these attributes for our members and our community.

Sharing may not often be seen as a core business attribute but in sharing we create something bigger.

Our challenge is how to grow our local economy, to make it bigger and through the sharing of ideas, knowledge and resources we can do this.

We share, through our Business Sustainability Programme with South Dublin County Council and I got to see how unique this partnership is on last year's trade mission to Tampa in Florida. This trade mission showed me not just how much Tampa has to offer but also how much we in South Dublin County have to offer.

Sharing starts by helping each other, looking to other members to find the services, skills and the products we need. We need to ensure Chamber members are top of mind when we are considering where we can find our purchases or sourcing our services.

From my involvement in the Chamber I have seen the commitment of many members to help other members and I look forward to exploring further what additional steps we might take to enable more of this to happen.

Sharing is also a key component of learning. The Chamber is centrally placed to be a key enabler of this cross industry learning through the sharing of industry wide knowledge and skills. If we do not learn from the recession, then a difficult time for many of us will be further wasted.

I look forward to working with Council and the Executive team on deepening our engagement with the community and seeing how business can create more synergies with the voluntary sector through processes that benefit both.

Being a voice of business brings with it challenges; challenges to ensure we are clear on our wants and needs and clear on how and to whom we communicate them. Whilst asking for something is what most of us do, we also need to highlight just how much giving we do. At our core we are, as a business community, an engine to drive our county.

I look forward to serving you, the membership, in the coming year.

Margaret Considine
President

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Greater Dublin Chamber Brit-Entrance Event



L/R Peter Byrne CEO, John Fahey Senior Economist AIB, Colm McCarthy Economist, Ray Lynch, Head of AIB Dublin West, Peter Nicholson, Vice President South Dublin Chamber, Sherri Brennan, Skip Trans, Shirley McCay, Director UK Trade & Investment Ireland, British Embassy Dublin, Pat Neill, President Dun Laoghaire Rathdown Chamber and Colm Ward, Head of Enterprise, LEO South Dublin

Pictured at the recent Brit-Entrance Event in the Red Cow Moran Hotel sponsored by AIB and LEO South Dublin. The Greater Dublin Chamber is a partnership of South Dublin, Dun Laoghaire Rathdown and Fingal Dublin Chambers



Australian Chamber



Hon Julie Bishop MP, Minister for Foreign Affairs in Australia's Federal Coalition

Our Chamber works with the Irish Australian Chamber of Commerce. This year they kindly invited us to a briefing with Hon Julie Bishop MP, Minister for Foreign Affairs in Australia's Federal Coalition Government.

This was the first visit to Ireland by an Australian Foreign Minister for 13 years and the briefing provided us a unique opportunity to engage and discuss Irish

Australian relations first-hand with the Minister.

His Excellency Richard Andrews, Australia's Ambassador to Ireland, also welcomed everyone and is very positive in developing stronger trade links. If Australia is a place you are thinking of doing business in please contact the embassy.



EUROCHAMBRES Economic Forum 2017



"Chambers in the Digital Era"

Through our membership of Chambers Ireland we are members of Eurochambres. Eurochambres represent the views of

Chambers throughout Europe to the many agencies that operate at a European and worldwide level.

This year the collective leadership of European National and Local Chambers of Commerce and Industry will come together to share ideas and best practices and discuss innovative services for Chambers and their members.

The 3rd edition of the EUROCHAMBRES Economic Forum (EEF 2017) is this year hosted by the Chamber of Commerce of Spain, with the support of the Chamber of Commerce of Barcelona, Spain.

The overall objective of EEF 2017 is to allow European Chambers' leaders to debate with like-minded peers on how to enhance Chambers of Commerce current and future performance and services in these changing times, in order to better respond to globalisation challenges as well as on how to react to new digital trends.

This is just one of the many services and support programmes provided by Eurochambres to national and local Chambers.



South Dublin CHAMBER
IN BUSINESS FOR BUSINESS



Romanian Embassy



Peter Byrne CEO and Dumitru Anca, Head of Economic & Commercial Office, Romanian Embassy, Dublin.

If you are interested in exploring business opportunities in Romania please contact Dumitru at the Embassy of Romania, 26 Waterloo Road, Dublin 4 - <http://dublin.mae.ro/en>



Chamber of the Russian Federation



Sergei V. Averin, Representative of the Chamber of Commerce and Industry of the Russian Federation in the United Kingdom who recently met with Peter Byrne CEO in the South Dublin Chamber offices.



Russian Tomsk Chamber



Arkady Eskin, President of the Russian Tomsk Chamber of Commerce & Industry

Arkady Eskin looks forward to continuing active interaction with South Dublin Chamber in terms of mutually beneficial partnership of the Tomsk region and Ireland.

 **Greater Tampa Chamber of Commerce** 



At a recent meeting in Ireland with Bob Rohrlack, CEO Greater Tampa Chamber of Commerce, Peter Byrne, CEO and Bob continued to work on strengthening ties between our Chambers.

To date we have seen positive business and educational outcomes from our Trade Mission to Tampa and would like to hear from any members interested in doing business in this part of the United States.

 **IT Tallaght & St. Petersburg College, Florida** 



Congratulations to IT Tallaght on the signing of an MOU with St Petersburg College, Florida.

It is great to see more links been made real following on the Trade Mission to Tampa, Florida last year.

 **South Dublin Chamber** *IN BUSINESS FOR BUSINESS* **Sherri Brennan steps down as Chamber President**  **South Dublin Chamber** *IN BUSINESS FOR BUSINESS*



Sherri Brennan and Peter Byrne

Sherri had been President of the Chamber for the past 2½ years. During her term in office there was the first Trade Mission to the US, the Inaugural South Dublin Chamber Business Awards and Gaelforce Dublin just to mention a few.

Sherri will continue to serve on the Chamber Council and Executives Committees and will continue to give her time and energy to the Chamber.

We welcome Margaret Considine, EQuita Consulting, as our new President and we look forward to working with her during her term

Below is the list of Council and Executive Members

Council Members

- | | |
|---------------------|--------------------------------------|
| Margaret Considine, | President, EQuita Consulting |
| Peter Byrne, | South Dublin Chamber |
| Alan Sullivan, | Treasurer, Meditec Medical |
| Bernard O'Byrne, | Deputy President, Basketball Ireland |
| Peter Nicholson, | Vice President, OGX Group |
| Brian Buckley, | Greyhound Recycling & Recovery |
| Larry Byrne, | Roadstone Ltd |
| Arwel Buckland, | Bank of Ireland Tallaght |
| David Kennedy, | The Echo |
| Sherri Brennan, | Past President, Skipt Trans |
| Garrett Robinson, | Oversite Property Consultants |
| Michael McBennett, | Green Tiger Biofuels |
| Conal Harvey, | Harcourt Developments Ltd |
| Thomas Stone, | IT Tallaght |
| John O'Farrell, | Citywest Hotel |
| Gerard O'Reilly, | Crowe Horwath |
| Denis O'Connell, | Liffey Valley S. C. |
| Dermot Coyne, | Dermot P. Coyne Solicitors |
| Brian Ó Gáibhín, | Áras Chrónáin Irish Cultural Centre |
| Sean Reid, | Citywest Hotel |
| Marie Price-Bolger, | Trustus |
| Cheryl Cullen, | JTI |
| Shelly O'Brien, | AIB |
| Sonia Moran, | Punctual Print |

Executive Committee

- | | |
|---------------------|-----------------------|
| Margaret Considine, | President, |
| Peter Byrne, | CEO/Company Secretary |
| Alan Sullivan, | Treasurer |
| Bernard O'Byrne, | Deputy President |
| Peter Nicholson, | Vice President |
| Sherri Brennan, | Past President |

Gaelforce 2017

On Saturday 18th February 2017, almost 1000 brave participants tackled the notorious Gaelforce adventure race on its maiden outing in Dublin. The demanding race saw competitors cycling to Bohernabreena Reservoir from Tallaght Stadium, where they faced a kayak on the reservoir. They then ran up Kippure Mountain before returning to the finish line at Tallaght Stadium. There were two distances open to participants; 29km and 49km.

This fantastic event was brought to Tallaght by South Dublin Chamber and County Council, in partnership with Killary Gaelforce. Speaking at the event Sherri Brennan, President of South Dublin Chamber, commented; "We were delighted to welcome Gaelforce to Dublin for the first time yesterday. As an organisation tasked with promoting South Dublin, this was an ideal opportunity to showcase the beautiful surroundings of the county to visitors from across Ireland. Congratulations to all those who completed this daunting but rewarding challenge!"

Then Mayor of South Dublin County, Cllr Guss O' Connell said "South Dublin County Council are delighted to have brought Gaelforce to South Dublin. The County has so much on offer for those who like outdoor pursuits. We are in a unique position of having the city and the mountains on our doorstep, rural and urban and the advantages that both can offer to visitors and residents. The event was a tremendous success for the County and I would like to congratulate all involved."

Reflecting on the race, Ciara Young, of Killary Gaelforce, stated: "What a fantastic day and an amazing achievement by all competitors of the inaugural, sell out, Gaelforce Dublin adventure race. Competitors travelled from all over the country to complete the 49km or 29km courses, they were both tough, but we hope the landscape made up for some of the steep hills! We can't wait to be back next year for the 2018 event."

Check out the race photos and go to the Chamber YouTube Page to see the 3 minute video showcasing the event and the county!



Around the Chamber

South Dublin County CSR Committee



Following the launch of Ireland's 2nd National Plan on CSR, under the Sustainable Business Programme, the first meeting of the South Dublin County CSR

Committee was held on Tuesday 27th June 2017 at the South Dublin Chamber offices.

The meeting was attended by a number of prominent businesses from the county, currently active in the CSR space. The intention of the committee is to:

- Promote CSR activity in South Dublin, for the benefit of local businesses and the community
- Grow the committee to include SMEs and develop the potential for CSR in South Dublin
- Create a showcase CSR project
- Create connections between local businesses and organisations

For more information on CSR and its benefits for business check out Ireland's national CSR hub www.csrhub.ie

If you would like to get involved email Sustainable Business Programme Manager, Andrea Carroll on andrea.carroll@sdchamber.ie

County Marketing Brochure

Under the Sustainable Business Programme the first meeting of Steering Group for Development of a South Dublin County Marketing Brochure was held on Tuesday 27th June 2017 at Citywest Hotel. The meeting was attended by a number of prominent businesses to help advise on and develop a brochure (in hard copy and online) to market the county as the fantastic business destination that it is. If you would like more information on this initiative please feel free to contact Sustainable Business Programme Manager, Andrea Carroll on andrea.carroll@sdchamber.ie

New Taoiseach



L/R Peter Byrne CEO, Frances Fitzgerald, An Táiniste and Minister for Enterprise & Innovation, An Taoiseach Leo Varadkar

Brigadier General Seán Clancy



Peter Byrne CEO congratulating Brigadier General Seán Clancy on his recent appointment.

Brigadier General Seán Clancy started his new role as the General Officer Commanding, Irish Air Corps and Director of Military Aviation on the 1st July 2017.

The Brigadier General has spent a considerable period of his career as a Search and Rescue Pilot and was the commander of the crew who received the Marine Medal for Meritorious Service in 2002.



B2B Networks



Pat McCrea, Chair of M50 B2B Network



Tom Dempsey, Chair of Citywest B2B Network with Jo Collins and Gerry Duffy



Lucan B2B Network at a recent meeting with guest speaker Noel Davidson. Chair is Feargal McCarthy

We would like to extend a very warm welcome to all Chamber members to visit any of the above B2B Network meetings to learn more about networking in friendly surroundings.

Thank you to LEO South Dublin for supporting the B2B Network meetings.

For further information on any of the above meetings contact mary@sdchamber.ie

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Our regular auctions in Dublin consist of:



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every Thursday - 7pm



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every second and
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every first and third
Wednesday of each
month - 11am



Catering Auctions
are every last Tuesday
of the month - 10am



**Liquidation, Offsite,
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We welcome all our South Dublin
Chamber of Commerce colleagues to any
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Ms Leonie Thornton, Director of Sales & Marketing,
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www.clarionhotelliffeyvalley.com
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Mr Tom O'Loughlin, Managing Director
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Training



Following on from the 2015 Training Survey, an extensive programme of low and no cost training has been offered to South Dublin County Businesses in a variety of subject areas demanded by local businesses. Subject areas included:

- Conflict & Bullying
- Customer Service
- Excel level
- Food Marketing
- HR
- PowerPoint level
- Rainmaking Sales
- Sales/Mentoring
- Social Media
- Succession Planning

Over 35 courses have been completed, with almost 90% of these offered free of charge. Nearly 400 attendees have participated in this training, provided under the Sustainable Business Programme, supported by South Dublin County Council, LEO and South Dublin Chamber. Some of the feedback from participants is outlined below.

• Food Marketing Course

"Really enjoyed Jane. She was informative and easy to listen to and communicate with"
"Very interactive. Very good"

• LinkedIn Course

"Trainer was a pleasure to listen to. Presentable and engaging"

• Excel Level 2 Course

"Super class – very enjoyable and informative"

The training programme is expected to continue until the end of 2017. Watch out for more details of upcoming training courses. If you have any ideas of courses you would be interested in attending please email Sustainable Business Programme Manager, Andrea Carroll andrea.carroll@sdchamber.ie

Connect with the Chamber online and on your smartphone!

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2017

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Friday 6th October 2017, Citywest Hotel



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- Best Place to Eat
- Best Sales/Marketing Campaign
- Best Small Business
- Best Start-up/New Business
- Business Person of the Year
- Business Sustainability
- CSR
- Customer Service – Retail
- Customer Service – Tourism & Hospitality
- Innovation in Business
- International Trade

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