



Liffey Valley

CHAMBER NEWS



South Dublin Chamber

Advancing business together

The Voice of Business in South Dublin County

Spring 2018

LOBBYING • NETWORKING • INFLUENCING • INCREASED EXPOSURE • LEARNING & TRAINING • CORPORATE CITIZENSHIP • BEING INFORMED



Margaret Considine
President of the South Dublin Chamber

A new year and we start with a new logo. A logo which highlights the connectivity that is the heart of our Chamber. This connectivity comes through the services and information we provide, through our networking events and seminars and through special occasions such as our Business Awards where we get to meet each other. Ireland is a great place to do business and our role as a Chamber is to bring together the businesses in our county so our part of Dublin is the best part of our country to do business in.

Nationally, and through Chambers Ireland, we will continue to lobby and influence on the key areas affecting members. These include local government reform, Brexit and trade talks, European engagement, planning and infrastructure, including housing and power supply and issues affecting SMEs such as the cost of doing business. We continue to ensure your voice is heard locally and nationally on the real issues affecting your business. All our lobbying work is recorded under the Lobbying act on www.lobbying.ie.

Our bilateral work with other Chambers including Greater Tampa Chamber of Commerce (USA) and West Lothian Chamber of Commerce (Scotland) will add value to those members who export and those wishing to explore new markets. We continue to offer all businesses in the county a full export documentation service online and from our office in Tallaght. With South Dublin County Council we will be producing marketing materials highlighting all the reasons why business should come to South Dublin County and celebrating what we have to offer.

In February, for the energetic and enthused, we have Gaelforce Dublin our road race that offers the serenity of kayaking on the Bohernabreena reservoir, the challenge of cycling in our mountains and the challenge of hill and road running. Tourism is an important part of our county's economic make-up and through our Tourism Industry Group we will play our part in its promotion.

Our B2B network continues to flourish even with a start time of 7am. I would like to thank the officers of our B2B Networks and the three hotels who support and host our meetings - Lucan Spa Hotel, Red Cow Moran Hotel and Citywest Hotel and Convention Centre, for providing all our members with regular networking opportunities which will total over 120 meetings in 2018.

Many businesses are now seeing tangible signs of growth in their business which can call for upskilling their staff. Together with LEO South Dublin County, we will be providing a wide range of courses that will enable you to have focused high level training on the areas that matter. In tandem with our training programme we will be hosting a series of seminars on issues affecting business, the first of these will be on GDPR and how it will impact your business.

Through our Corporate Members' Programme we will provide insights at the highest level and opportunities to meet and engage with other key business leaders. The theme for our Corporate Member events this year is Leadership and our first speaker is GOC Air Corps Brigadier General Seán Clancy.

For many of our members being able to grow and develop in a sustainable way is key to being successful. In 2018 we will continue to develop the Business Sustainability programme, a joint venture with South Dublin County Council. This is a free service which I strongly encourage you to avail of. Through the programme you can obtain time saving information and support to make your business more sustainable.

Finally I look forward to meeting you and your colleagues at one of the many Chamber events or activities in the coming year.

Margaret Considine
President

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South Dublin Chamber

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South Dublin Chamber Launches New Brand



L/R Feargal McCarthy, Chair of the Lucan B2B Network, Brian Ó Gáibhín, Áras Chrónáin Irish Cultural Centre, Mayor of South Dublin County Paul Gogarty and Sharon Hickey, LEO South Dublin

South Dublin Chamber, as a member of the Chambers Ireland network, have launched a new brand, reflecting their strength and influence as a member of the collaborative network.

Chamber President Margaret Considine said, "South Dublin Chamber

are proud to represent our members and we are committed, more than ever, to enhancing our local community and working together to create and advance business opportunities for all. Being part of the largest business network in the country enhances our abilities to speak out on behalf of our members and affect change in the policy areas our business community requires."

"With business in Ireland preparing for the outcomes of Brexit and discussion on the Future of Europe, we believe that South Dublin Chamber provides a crucial and consistent engagement with stakeholders, enabling our members to thrive in the ever evolving environment."

"Our new logo and tagline (Advancing business together), illustrates the ethos of Chambers across the country, reflecting the work being done on behalf of our members in many different spheres including lobbying local Government, national Government and the EU."

The new brand was launched at our Lucan B2B Network meeting by Mayor of South Dublin County Paul Gogarty.

World Chambers Congress in Australia



L/R Aisling O'Carroll, Director Australia and New Zealand, IDA Ireland, Mary Kinnane, Director Australia and New Zealand, Enterprise Ireland, Margaret Considine, President South Dublin Chamber, Sofia Hansson, Manager Australia and New Zealand, Tourism Ireland and Jane Connolly, Consul General of Ireland at the World Chambers Congress in Australia

South Dublin Chamber meet with Australian Ambassador



Peter Byrne, CEO, South Dublin Chamber, Simon Mamouny, Deputy Head of Mission, Australian Embassy, Margaret Considine, President, South Dublin Chamber and HE Richard Andrews, Australian Ambassador to Ireland

South Dublin Chamber and West Lothian Chamber of Commerce sign MOU



Linda Scott, CEO West Lothian Chamber of Commerce and Peter Byrne, CEO South Dublin Chamber at the signing of the MOU.

Dublin Economic Monitor Launch



Peter Byrne CEO, South Dublin Chamber, Clíodhna O'Byrne, Operations Manager, Fingal Dublin Chamber and Pat Neill, President, Dun Laoghaire Rathdown Chamber at the recent Dublin Economic Monitor launch.

For further information click on www.dublineconomy.ie



South Dublin Chamber
Advancing business together

West Lothian Chamber of Commerce Brexit Event



L/R Mark Hanniffy, Consulate General of Ireland Edinburgh, Hannah Bardell, Scottish MP, Linda Scott, CEO West Lothian Chamber of Commerce and Peter Byrne, CEO South Dublin Chamber.

Peter Byrne, CEO was guest speaker at the West Lothian Chamber, Brexit for Businesses, which discussed the effect on trade with Ireland and the opportunities available for Scottish business in the Irish market. Photo by: https://twitter.com/claire_photo

Retail in the County



Jack Martin, Director of Retail, The Square Towncentre, Hans Gerber, Centre Manager, Citywest Shopping Centre, Denis O'Connell, Centre Manager, Liffey Valley Shopping Centre and Peter Byrne CEO, South Dublin Chamber discussing Retail in the County.

Business Sustainability Programme visits the European Parliament



Andrea Carroll (front row- Right) representing the Business Sustainability Programme in Brussels

Sustainable Business Programme Update

2017 was a very active year for the Sustainable Business Programme, the joint partnership programme between South Dublin Chamber, South Dublin County Council and LEO South Dublin. Programme Manager, Andrea Carroll, and Project Officer Colm O Connor met with over 250 local businesses as an important part of the programme, in consulting with local businesses to better understand the issues facing South Dublin County businesses. In addition there were a significant number of projects developed or completed during 2017:

1. Review of vacancy in South Dublin County industrial estates and business parks. A full report outlining details of industrial parks, vacancy and potential remediation was submitted to South Dublin County Council in November 2017.
2. Under the training programme over 630 local business people availed of free training in conjunction with LEO South Dublin.
3. The 2017 Economic Survey on Growth and Employment surveyed over 200 local businesses and demonstrated significant growth in employment, exporting and recruitment in local businesses expected over the coming 12 months. Results will be launched on the 8th of February. Your copy is contained with this newsletter.
4. A committee for the development of Corporate Social Responsibility was formed during 2017 to establish the feasibility of creating showcase project, sharing knowledge of CSR with SMEs and

creating linkages across businesses in South Dublin County. The first CSR training offered to local businesses and a number of stakeholders identified.

5. Andrea attended an advisory hub scoping session with the Department of Business, Enterprise and Innovation to advise on the work done under the Sustainable Business Programme and how South Dublin Chamber and LEO South Dublin are working together to support local business.

Coming in 2018:

1. A Corporate Marketing Brochure for South Dublin will be developed, in print as well as online, in consultation with businesses from all across the county. The aim is to effectively market the county as a location for international and local corporate investment.
2. An Export Supports Programme for South Dublin Businesses, active or interested in exporting, in conjunction with LEO South Dublin to develop clusters of exporting businesses in South Dublin County.
3. The CSR committee and training will be further rolled out as part of the programme.
4. Further details of the South Dublin training programme will be announced in early 2018.

South Dublin County Business Awards 2017



*South Dublin County Business Person of the Year 2017,
Aidan Lynch Vice President and General Manager of GSK Pharmaceuticals Ireland.
Business Person of the Year Award sponsored by South Dublin County Council*

Photo L/R: Paul Gogarty, Mayor of South Dublin County, Aidan Lynch, GSK Pharmaceuticals Ireland, Frances Fitzgerald, T.D. Tánaiste and Minister for Business Enterprise and Innovation, Margaret Considine President of the South Dublin Chamber, Breda Miley, Managing Director, Noel Group, sponsors of the award



*Celines Flowers & Gifts, joint winners of the Customer Service – Retail Award,
sponsored by Citywest Hotel*



eDuce Software Ltd, - Best Small Business Award, sponsored by AIB



*Impact Ireland Metals Ltd - Best Sales/Marketing Campaign Award,
sponsored by Noel Group*



Meditec Medical - International Trade Award, sponsored by Kuehne + Nagel





Molloys Liquor Store Tallaght, joint winners of the Customer Service – Retail Award, sponsored by Citywest Hotel



ReCreate Ireland - Best Not-For-Profit Organisation, sponsored by Bewley's



Red Cow Moran Hotel - Customer Service – Tourism & Hospitality Award, sponsored by Punctual Print



Super Disty - Best Start-up/New Business, sponsored by EQuita Consulting



The Echo Newspaper - Innovation in Business Awards, sponsored by Egis Projects Ireland



The Woodlock Brasserie - Best Place to Eat Award, sponsored by OGX Group



Wilson's Auctions - Business Sustainability Award, sponsored by Google Ireland,



Thorntons Recycling - CSR Award, sponsored by Roadstone

Inspiring the Future Ireland



Peter Byrne CEO, South Dublin Chamber, Mark Redmond CEO, American Chamber of Commerce with teachers and pupils from Colaiste de Híde, Tallaght at an Inspiring the Future talk. For further information visit www.inspiringthefuture.ie or contact Kay O' Connor, Inspiring the Future Ireland Coordinator at Tel 00353 1 4649329 or Kay.OConnor@sdcpartnership.ie

Networking event in Musgrave Marketplace Robinhood



Congratulations to Musgrave MarketPlace, Ireland's leading wholesale supplier to retail, foodservice and SME businesses, who unveiled a €2.5m upgrade of its Robinhood branch in Dublin.

South Dublin Chamber Annual Christmas Lunch 2017



Minister for Children & Youth Affairs, Katherine Zappone TD, Mayor Paul Gogarty, South Dublin Chamber President Margaret Considine



Guest speaker, Neil Francis, Retired Irish Rugby Player and Sports Journalist with the Sunday Independent



Néill O'Reilly, Area Manager, Bank of Ireland, sponsors of the Christmas lunch



Peter Nicholson and Paul Cullen, OGX Group, Pat McCrea BMC Office and Senan Lynch OGX Group

IT Tallaght and Shanghai Institute of Technology



Peter Byrne CEO, South Dublin Chamber, Xianghua Ma, Vice Dean of the School of Electrical and Electronic Engineering, Shanghai Institute of Technology, Thomas Stone President, IT Tallaght and Professor Guicheng Wang, Lecturer from the School of Electrical and Electronic Engineering, Shanghai Institute of Technology

B2B Meetings 2018



Lucan B2B



M50 B2B



Citywest B2B

- **Lucan B2B:** meetings held every second Thursday morning at 7.00 am in the Lucan Spa Hotel
- **M50 B2B:** meetings held every Tuesday morning at 7.00 am in the Red Cow Moran Hotel
- **Citywest B2B:** meetings held every Friday morning at 7.15 am in the Citywest Hotel

Connect with the Chamber online and on your smartphone!

Twitter: @SDublinChamber

LinkedIn: South Dublin Chamber Company Page

Facebook: @SouthDublinChamber

Website: www.sdchamber.ie

Email: business@sdchamber.ie

Tel: 01-4622107

New Members

CORPORATE MEMBERS

Sodexo Ireland Ltd

23 Rock Hill, Main Street, Blackrock, Co Dublin
Ms Margot Slattery, Sodexo Ireland Country President
01 2833654, www.sodexo.com
Contract catering and support services

Marlet Property Group

7th Floor, College House, Townsend Street, Dublin 2
Mr Patrick Crean, CEO
Property Development

KCC Architectural

Whitworth House, Unit 1, Westgate Business Park, Ballymount, Dublin 24
Mr Chris Kilpatrick, Managing Director
01 4567421, www.kccarchitectural.com
Architectural and construction products and services

Glashaus Hotel

Belgard Square, West Tallaght, Dublin 24
Mr Jerry Power, General Manager
01 5381410, www.glashaushotel.ie
Hotel

MEMBERS

Pastabox

Unit 17, Tallaght Business Centre, Whitestown Business Park, Tallaght, Dublin 24
Mr Elise Inquartana, Director
086 3449015, www.pastabox.ie
Italian Catering Company

Olivia Gallagher - Marketing Consultant

28 Weston Crescent, Lucan, Co Dublin
Ms Olivia Gallagher, Marketing Consultant
086 8666728, www.mymarketingteam.ie
Marketing Consultant

Concept Living

16 Colthurst Way, Lucan, Co Dublin
Mr Jonathan Delaney, Owner
01 6214417,
Carpentry & Building

Elevation Construction Network

Unit 1-10 Enniscorthy Enterprise Centre, Enniscorthy, Co Wexford
Mr John Casey, Business Development Mgr
053 9102467,
www.elevationconstructionnetwork.ie
Construction Networking

All Event Productions Ltd

3013 Lake Drive, Citywest Business Campus, Dublin 24
Mr Martin Cullinan, Owner/CEO
087 2556829,
www.alleventproductions.com
Event Production Specialists

Aidan Chadwick

19 Rockbrae Hall, Ticknock Hill, Sandyford, Co Dublin
Mr Aidan Chadwick, Owner
085 7759958, www.aidanchadwick.com
Chef - for catering in house

Safe & Vault Services

264B Greenhills Indl Est, Walkinstown, Dublin 12
Mr Will Hamill, Director
01 9065461,
www.safeandvaultservices.com
Locksmiths / Safe Engineers / Sales

Leinster Property Services

Coole, Garadice, Kilcock, Co Kildare
Mr Darren O'Connor, Owner
086 8389326,
www.kildareplumbingandheating.ie
Property Maintenance

Peachtree East

Unit A3, Tallaght Cross, East Tallaght, Dublin 24
Mr Paul Phillips, Chef/Owner
01 4139965, www.peachtreeeast.com
Restaurant

Mercury Security Management Ltd

Unit 10, Tallaght Business Centre, Whitestown Business Park, Dublin 24
Mr Joe Redmond, Operations Manager
01 8612130, www.mercurysecurity.ie
Security Management

NP Liquid Glass Systems Ltd

Ballyfrory Farm, Duncormick, Co Wexford
Ms Rachel Murphy, Sales Director
087 6408579, www.npliquidglass.ie
Surface Protection

Jones Investment

Waterloo Exchange, Waterloo Road, Dublin 4
Ms Aishling O'Hanlon, Surveyor
01 6375555, www.qre.ie
Property

Data Privacy Solutions

324 Loreto Abbey, Grange Road, Rathfarnham, Dublin 14
Ms Ruth Hallinan, Owner
087 2207471, www.dataprivacysolutions.ie
Data Protection Consultancy Business

The Happy Pear

15 Tower Road, Clondalkin, Dublin 22
Mr Mark Matanes, General Site Manager
01 5554648, www.thehappypear.ie
Café

Travel Counsellors

22 Oakdale Road, Ballycullen, Dublin 24
Ms Jeni Ringland
01 4444567,
www.travelcounsellors.ie/jeni.ringland
Travel Consultancy

Henry Wiltshire International

19a Terenure Place, Terenure, Dublin 6W
Ms Karen Germaine, Branch Manager
01 4063852, www.henrywiltshire.ie
Estate Agency

Peak Performance

26 Larkfield Place, Lucan, Co Dublin
Mr Brendan Franks, Managing Director
085 1352322,
www.peakperformancecoaching.ie
Life, Business and Career Coaching

Fariones Cloud Services Ltd

222 Shawbridge Chambers Park, Kilcock, Co Kildare W23 F953
Mr John Burns, Managing Director
045 241996, www.farionescloudservices.ie
Computer Consultancy

Celines Flowers & Gifts

1&2 Village Green, Tallaght, Dublin 24
Ms Celine Keane, Owner
01 4527272 www.irishflowershops.com
Florist

Tooling and Engineering Distributors (TED) Ltd

Unit 9 - The Old Sawmills, Ballymount Road, Dublin 12
Mr PJ Cotterell, General Manager
01 4505811, www.ted.ie
Industrial Supplies

Easigrass Ireland Ltd

Unit 5B, Trinity Court, Fonthill Industrial Park, Clondalkin, Dublin 22
Mr Martin McNamara, Managing Director
086 3897555, www.easigrass.com/ie/
Artificial Grass / Landscaping

Splate

Barrogstown, Maynooth, Co Kildare
Ms Bernie Everard, Owner
087 6777566, www.splate.ie
Gifts Company

Cliff at Lyons

Lyons Road, Celbridge, Co Kildare
Mr Lucius Farrell, General Manager
01 6303500, www.cliffatlyons.ie
Hotel

Green Isle Hotel Conference & Leisure

Newlands Cross Clondalkin Dublin 22
Ms Sharon Moylan, Sales & Marketing Manager
01 4123700 www.greenislehotel.com
Hotel

Springfield Hotel

Leixlip, Co. Kildare
Ms Eileen Troy, Sales & Marketing Manager
01 4581100 www.springfieldhotel.ie
Hotel

Lucan Chiropractic

Carlaímar, Lucan, Co. Dublin
Ms Clíodhna Walsh, Owner
01 6281500 www.lucanchiropractic.com
Chiropractic Clinic

Thorntons Recycling

Unit S3B, Henry Road, Parkwest Business Park, Dublin 12
Mr John Byrne, Marketing Specialist
01 6235133 www.thorntons-recycling.ie
Waste Management & Recycling

New Member of Chamber Logo

To receive your Member of South Dublin Chamber logo 2018, please contact mary@sdchamber.ie



Chamber events 2018

February

Wednesday 7th - Corporate Members' Dinner, Irish Air Corps Baldonnel, guest speaker Brigadier General Seán Clancy

Thursday 15th - GDPR Seminar, 8.00am Maldron Hotel Tallaght, presented by Peninsula

The General Data Protection Regulation (GDPR) will come into force on the 25th May 2018, replacing the existing data protection framework under the EU Data Protection Directive.

Saturday 17th - Tourism Gaelforce Dublin Event

Choose your adventure challenge: GFD 49KM or GFD 29KM
The route crosses the divide between city and country making this a unique adventure challenge

- Train and Mountain Running/Walking
- Cycling
- Kayaking

Visit www.gaelforceevents.com/en/gaelforce-dublin for further information

Annual Events

October

19th - South Dublin County Business Awards in Citywest Hotel

December

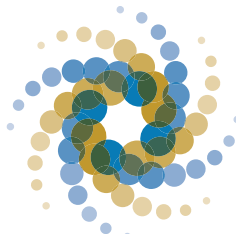
14th - Annual Christmas Lunch

Events are added to the calendar on an ongoing basis visit www.sdchamber.ie

Chamber Training Programme

South Dublin Chamber in partnership with the South Dublin Local Enterprise Office, run an extensive training programme.

Courses scheduled for 2018 will include Sales, MS Excel and PowerPoint, HR and CRM Management, Business Recruitment and Business Finance



South Dublin County
Business Awards
2018

**Celebrating, Showcasing and Acknowledging
all that is good in business in the County**



**South Dublin
Chamber**
Advancing business together


Comhairle Contae
Átha Cliath Theas
South Dublin County Council



Friday 19th October 2018
Citywest Hotel

