



Liffey Valley

# CHAMBER NEWS



## South Dublin Chamber

Advancing business together

The Voice of Business in South Dublin County

Spring 2019

LOBBYING • NETWORKING • INFLUENCING • INCREASED EXPOSURE • LEARNING & TRAINING • CORPORATE CITIZENSHIP • BEING INFORMED



Margaret Considine  
President of the South Dublin Chamber

As a business community, we are always dealing with different degrees of uncertainty and change. Events, far removed from where we live and work, can have major consequences for us. It is how we address uncertainty and change that best determines our businesses capability to grow and prosper. In many businesses, this can often be the task of one or two people, but experience has shown that most employees welcome the opportunity to contribute to how their employer adapts and embraces change. Many of us can be overwhelmed by the speed of change. Emerging technologies such as artificial intelligence, virtual reality, autonomous

vehicles and advanced manufacturing can often seem daunting. We can take some comfort from the fact that some of the systems we use today were unknown a few years ago. The evolution of technology is both a challenge and a great enabler of business. As you will see in the coming months the Chamber will be bringing you training courses and seminars to help you better understand these new developments and we will be looking at ways they can best assist you to grow your business.

More practical and immediate help is always available to all businesses in the county through our Business Sustainability Programme, a partnership programme with South Dublin County Council and South Dublin LEO. This programme is a very clear example of how working together benefits the wider business community in our county and through sharing knowledge and resources we are better able to assist the county's economic growth. I would like to warmly welcome Clíodhna O'Byrne our new Chamber Programme Manager who will have responsibility for this programme and other areas such as our B2B Network and training.

If there is an area of your business that you feel the Chamber can help you with or if you are unsure if there are state supports for your business development, please contact the Chamber team and we will help with your enquiry.

Margaret Considine  
President

### Maximising your membership



Connecting



Upskilling



Developing



Informing



Lobbying & Representing



Supporting



Promoting



Celebrating Business Success

Further information on the above can be found on page 6

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## South Dublin Chamber

Advancing business together

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## Lobbying and Influencing



L/R: Peter Byrne, CEO, South Dublin Chamber, Katherine Zappone, Minister for Children and Youth Affairs and Ian Talbot, CEO, Chambers Ireland

As part of the Chamber's remit we lobby and seek to influence those who are charged with developing our economy locally and nationally. We are registered under the Lobbying Act and make regular returns under the requirements of the act. These and those of others who lobby can be found at [www.lobbying.ie](http://www.lobbying.ie)

With local and EU elections on the 24th May this year we will be focusing on local issues that impact businesses and on EU policies that can assist and promote the growth of business.

Chambers Ireland have a series of policy papers on key issues that are shared by all Chambers. These researched papers are of assistance when we are making the case locally for support for business to local candidates or EU candidates.

A key concern that remains is water charges, which are set to increase throughout the country. We will continue to work on this issue in 2019. We are working at both a regional level with the other Dublin Chambers and at a national level through Chambers Ireland to address this issue.

## Mountpark Successfully Complete First Irish Project



L/R: Philip O'Callaghan, Managing Director UK and Ireland, Mountpark, Peter Byrne, CEO, South Dublin Chamber and Flan Hassett, Commercial Director, United Drug.

South Dublin Chamber was pleased to be at the launch of Chamber member Mountpark's new unit which is a 118,882 sq. ft purpose-built logistics and warehousing building.

This building has been designed and built for United Drug which is Ireland's largest pharmaceutical distribution company and is part of McKesson Europe. The new United Drug premises is located at Barney's Lane on the N7 Naas Road

To date, the Baldonnell logistics hub has employed more than 740 people in construction and has seen South Dublin County Council reap €2.3m in developer fees.

Managing Director of United Drug, Paul Reilly said: "This new facility has been specified to meet our logistics requirements and offers increased capacity as we continue to expand – we are delighted to be entering a partnership with Mountpark Logistics."

Mountpark Logistics Managing Director Philip O'Callaghan said: "We are delighted to announce that United Drug will be the tenant for Unit A in Mountpark Baldonnell.

"We are now looking to build on the success of Mountpark Baldonnell and are actively looking for other projects in South Dublin."

## Doing Business in the USA

South Dublin Chamber held a Seminar in Casement Aerodrome, Baldonnell presenting the theme of 'Doing Business in the USA.' It was held in partnership with LEO South Dublin. The seminar was opened with a welcome address from Brigadier General Seán Clancy, Irish Air Corps

A number of key speakers covered all the key areas of interest to those doing or considering doing business in the US. For information on this topic or copies of the presentation please contact [mary@sdchamber.ie](mailto:mary@sdchamber.ie)

91 years ago, on 12th April 1928, the first ever East West Transatlantic flight departed from the Air Corps HQ, Baldonnell and flew to Greenly Island.



## Corporate Members' Lunch February 2019



L/R: Guest speaker, Nick Ashmore, CEO, SBCI (Strategic Banking Corporation of Ireland), Margaret Considine, President, South Dublin Chamber and Peter Byrne, CEO, South Dublin Chamber.

Nick Ashmore gave an engaging and insightful presentation on SDCS's work and how it helps businesses grow and develop.

Unlike many European countries, Ireland did not have a state development bank to sustain funding to businesses throughout the financial crisis. During Ireland's exit from the EU/IMF programme in late 2013, the Taoiseach and Chancellor Merkel agreed that the German promotional bank

Kreditanstalt für Wiederaufbau (KfW) would help finance the Irish SME sector. It was this European agreement that led to the creation of the Strategic Banking Corporation of Ireland (SBCI), ensuring that in future, Irish businesses have access to long-term, patient funding. At our lunch we heard first-hand how this is being achieved.

For more information on SBCI see [www.sbcii.gov.ie](http://www.sbcii.gov.ie)



## Brexit Insights



*Tánaiste and Minister for Foreign Affairs and Trade, Simon Coveney, T.D.*

On the 12th February Tánaiste and Minister for Foreign Affairs and Trade TD, Simon Coveney addressed Chamber members at our Brexit Insight event in the Maldrón Hotel Tallaght. The evening event was well attended with over 100 businesses represented, ranging from some of our biggest members to some of the smallest. The size and diversity of businesses in attendance was a clear illustration of the widespread cross sectoral impact of Brexit.

The Minister gave an overview of the political discussion and the practical steps being taken by Government Departments to help offset the difficulties that may arise in the event of a hard Brexit. The Minister then took time to have a meaningful conversation with members on the issues affecting them or issues they could see might impact on them. This open and meaningful engagement was really

important to our members as it offered a unique opportunity to discuss with a key decision maker what Brexit may do to our business.

Our local TD Colm Brophy Chairman of the Budgetary Oversight Committee highlighted the appreciation of businesses especially to the team in the Department of Foreign Affairs and Trade who whilst small in number have done a tremendous job in securing Ireland's interests as a major focal point in the Brexit discussions.

Peter Byrne, CEO of the Chamber thanked the Tánaiste and Minister for Foreign Affairs and Trade for his openness, the time he gave to the event and for the work that he and many others in Government are doing in a very uncertain situation with major consequences if it should go wrong.

## All Island Civic Dialogue on Brexit



An Taoiseach, Leo Varadkar T.D., and An Tánaiste and Minister for Foreign Affairs and Trade, Simon Coveney T.D., hosted the fifth plenary session of the All-Island Civic Dialogue on Brexit in the Printworks Conference Centre at Dublin Castle on the 15th of February 2019.

The All-Island Civic Dialogue was organised in order to have the widest possible conversation about the implications of the UK's vote to leave the European Union. Since the launch of the All-Island Civic Dialogue in November 2016, views have been heard from over 1500 civic society and industry representatives from across the island about the challenges presented by the UK's exit from the EU.

South Dublin Chamber are pleased to be a participant organisation in this All Island Civic Dialog and along with other Chambers and industry representatives share the concerns of business regarding Brexit. Through our CEO Peter Byrne we engaged in the plenary sessions and in one to one meetings to share insights, concerns and hopes regarding Brexit.

## Scotland a Place of Opportunity



For over 15 years South Dublin Chamber has been working with West Lothian Chamber. Initially brought together through the shared challenge of being a Chamber close to the Capital City of our respective countries it has developed into a strong and positive support for our members.

This April, in conjunction with County Kildare, Fingal Dublin and Dun Laoghaire Rathdown Chambers,

we were part of a trade mission to Scotland hosted and supported by West Lothian Chamber. Through the Chamber we were able to meet Scottish businesses, local government and state support agencies.

Our connectivity is not restricted to major events. West Lothian Chamber members have attended our Business Awards and we have attended theirs, affording us both the opportunity to connect more of our members to the potential business leads.

Scotland is a great place to venture into the export market as the scale of the county is similar to Ireland and we share a great deal in common. Even with the advent of the UK leaving the EU Scotland remains a key location for any Irish business looking to expand into a welcoming and dynamic market.

# South Dublin County Business Awards 2018



*South Dublin County Business Person of the Year sponsored by South Dublin County Council  
L/R Frank Nevin, Director of Economic, Enterprise & Tourism Development, South Dublin County Council, Tom Moran, Red Cow Moran Hotel and South Dublin County Business Person of the Year 2018, Tracey Moran, Red Cow Moran Hotel, Peter Byrne, CEO, South Dublin Chamber and Marty Whelan, MC*



*Partas, joint winners of the Best Not for Profit Award sponsored by AWS*



*Irish Air Corps, joint winners of the Best Not for Profit Award sponsored by AWS*



*Peachtree East, winners of the Best Place to Eat Award, sponsored by OGX Group*



*The Civic, winners of the Best Sales/Marketing Award, sponsored by The Ascension Group*



*Connexicon Medical, winners of the Best Small Business Award, sponsored by AIB*



*Sales Performance, winners of the Best Networker Award, sponsored by Bank of Ireland*







**Roadstone Ltd - Belgard**, winners of the *Environmentally Friendly Business Award*, sponsored by Google



**South Dublin County Leisure Services Clondalkin**, winners of the *Best Sports & Leisure Award*, sponsored by IT Tallaght



**Wilson's Auctions**, winners of the *Best Family-Owned & Managed Businesses Award*, sponsored by Crowe



**Fortwell Business Systems**, winners of the *Best Start-up / New Business Award*, sponsored by Equita Consulting



**PM Group**, winners of the *Corporate Social Responsibility Award*, sponsored by Roadstone



**Clayton Hotel Liffey Valley**, winners of the *Customer Service - Tourism & Hospitality*, sponsored by Punctual Print



**Loza Wool**, joint winners of the *Customer Service – Retail Award*, sponsored by Citywest Hotel



**U Store IT**, joint winners of the *Customer Service – Retail Award*, sponsored by Citywest Hotel



**Vilicom Engineering Ltd**, winners of the *Innovation in Business Award*, sponsored by Rohan Holdings



**Ventac**, winners of the *International Trade Award*, sponsored by Easytrip.ie

## Clíodhna O' Byrne - BIO



Clíodhna O' Byrne has recently joined South Dublin Chamber as Chamber Programme Manager.

She has over ten years Management experience in both B2B and B2C across various industries.

Clíodhna holds an Honours Bachelor of Business Studies Degree from TU Dublin – Tallaght and is also a member of the MBA interview panel at DCU.

## Chamber / LEO Training Programme

The first quarter of 2019 South Dublin Chamber Sustainable Business training programme, in association with the South Dublin LEO, delivered some diverse and beneficial training courses. So far, between February & March 9, training courses have been delivered and 110 individuals trained.

Training courses delivered:

- Sales Level 1 & Level 2
- Excel Level 1 & Level 2
- Project Management Introduction
- Maximising Growth and Profitability within your SME



Upcoming training courses in Spring include:

- Understand your Team Dynamics and how to deal with Conflict
- Make Your Business Stand out From the Crowd

For further information on all upcoming training courses contact: [clíodhna@sdchamber.ie](mailto:clíodhna@sdchamber.ie) or visit [www.sdchamber.ie](http://www.sdchamber.ie)

## SEAI

South Dublin Chamber are partnering with Sustainable Energy Authority of Ireland (SEAI) to facilitate a focus group for SMEs, SEAI are developing a new programme of supports for SMEs to help them become more energy aware and energy efficient. Based on experience, the average SME can reduce its energy bill by up to 30% by implementing energy efficiency measures. Typically, 10% saving can be achieved with little or no capital cost. Some investment may be required to get the remaining 20% but the payback is generally around 1.5 years for many energy efficiency technologies.

If your business would like to take part in this Focus group, which will be held in the South Dublin Chamber offices please contact [clíodhna@sdchamber.ie](mailto:clíodhna@sdchamber.ie)

## Sustainability

The Business Sustainability is a partnership programme of South Dublin County Council, South Dublin LEO and South Dublin Chamber.

Clíodhna is focusing on carrying out One to One meetings with local businesses, to understand the issues that businesses are facing and to provide support to Chamber members and local businesses. She has also been working with South Dublin LEO to provide effective and competitively priced training opportunities for businesses.

Clíodhna is available for One to One meeting to discuss issues affecting your business, whether a Chamber member or outside of the Chamber network. Please contact Clíodhna at [clíodhna@sdchamber.ie](mailto:clíodhna@sdchamber.ie)

## Maximising Your Membership

Here are some reminders on how you can utilise South Dublin Chamber to Connect, Grow and Influence

### • Connecting

Creating opportunities and facilitating the sharing of experiences by connecting you with each other, is central to growing our local economy. Develop meaningful business connections. Attend any of our many events including dedicated 100+ B2B networking events

### • Upskilling

Increase your skills and knowledge to stay on top of your game through our free and heavily discounted training courses, seminars and workshops.

### • Developing

We are a leading provider of export documentation services and can help businesses maximise their potential on an international scale through our Certificate of Origin service. Exporters can get a fully-licensed Export Certification Service at our office, we handle both EU and Arab – Irish Certificates of Origin

### • Informing

South Dublin Chamber provides timely updates on policy, legislation, guidelines and other issues affecting business, and keeps you up to date with what is happening here, across the EU and globally

### • Lobbying and Representing

As the voice of the business community in South Dublin County, we continue to press ahead with our lobbying and representation campaign highlighting issues affecting members.

As a Chamber member we welcome your views on issues and we need your support in formulating policy and challenging for change those we need to influence

### • Supporting

Learn from other industry leaders and enhance your knowledge on how to succeed in business and develop solutions to common business issues. Benefit from peer to peer advice on doing business in today's ever changing business environment.

### • Promoting

Use the Chamber's many channels to promote to 10,000 + professionals and our membership base of 750 companies. Maximise the profile of your membership and collaborate in providing best practice and new insights by sponsoring an event, publication or more

### • Celebrating Business Success

The South Dublin County Business Awards are now in their fourth year and have become synonymous with recognising excellence and celebrating outstanding achievements across a range of sectors in South Dublin County.

Winning one of these awards will raise a company's profile, enhance their reputation and help to attract new business. Entry is free and the awards are open to all businesses/organisations, both small and large, doing business in the South Dublin County region. Make sure to nominate your company and attend this prestigious black-tie gala awards evening.





## Chamber Regional Co-operation

South Dublin Chamber has been working with Dun Laoghaire Rathdown, Fingal Dublin and County Kildare Chambers on a shared policy platform to ensure better support for business infrastructure on a regional basis for our members. We are also working together on shared events that provide value and interest to our members. The first of these was Doing Business in the US which was recently held in Casement Aerodrome, Baldonnell.

Our shared trade mission to Scotland which was very successful was a joint co-operation between the four Chambers and the LEOs in their area. Through co-operation and sharing of resources we aim as individual Chambers to provide an ever-better service to our members. The members of each of the participating Chambers will have the opportunity to take part in selected events of the other Chambers. This will offer our members a wider selection of events to participate in and meet members from other Chambers.

## TALLAGHT Wins Bank of Ireland Enterprise Town Award



L/R: Peter Byrne, CEO, South Dublin Chamber, John Kearns, Partas, Neill O'Reilly, Bank of Ireland, Michael McAdam, and Amanda Mills, South Dublin County Council

Congratulations to TALLAGHT the winner of the Regional Award in the large town category in the Bank of Ireland Enterprise Town Awards 2018 which took place at the Lyrath Hotel, Kilkenny.

**About the Bank of Ireland National Enterprise Town Awards**  
The Bank of Ireland National Enterprise Town Awards recognises and rewards towns and villages where businesses and communities come together to showcase the spirit of enterprise in their local area. The total prize fund is €157,000. The overall winner receives a cash prize totalling €33,000.

## Brigadier General Seán Clancy



Warmest congratulations to Brigadier General Seán Clancy.

The government recently selected Brigadier General Seán Clancy, Irish Air Corps, as the next Major General - Deputy Chief of Staff.

At a Chamber Corporate Members' dinner, Brigadier General Clancy gave our members an insightful talk on Leadership illustrating how much we can learn from each other

## International Womens' Day



Minister of State for Higher Education, Mary Mitchell O'Connor TD, Aileen Eglington, President, Dun Laoghaire Rathdown Chamber and Margaret Considine, President, South Dublin Chamber at the recent lunch for International Women's Day hosted by Dun Laoghaire Rathdown Chamber.

## Mountpark



L/R Peter Byrne, CEO, South Dublin Chamber, Minister for Employment Affairs & Social Protection Regina Doherty and Wal Groves, Construction Director UK, Mountpark

Following the successful launch of Mountpark's new building, Minister Regina Doherty TD Minister for Employment Affairs & Social Protection, together with, Deputy Fitzgerald and Councillors Emer Higgins, Vicki Casserly and Kenneth Egan had the opportunity to meet with Wal Groves and hear of Mountparks work in the area and their future plans. Together with Chamber CEO Peter Byrne they toured the building and discussed future economic growth in the county.

## Marketing South Dublin County



We are working with South Dublin County Council on a programme to be run over three years on marketing the county for FDI and indigenous inward investment. South Dublin County has many attributes that make it a good place for business to locate. However, there is no one place you can access this information nor is the information collated in such a way to

make the case for the county. Most of the work on this project will be done this year with the production of the material and the initiation of the campaign to secure greater inward investment. All our work will, at all times, be complimentary to the work undertaken by the IDA who will be kept briefed on our work and invited to offer guidance and support.

## Export Documentation / Certificates of Origin



If you are an Exporter are you aware that South Dublin Chamber is the Approved Government Certification Office in your area.

Some countries require a Certificate of Origin with imports. An authorised Certificate of Origin provides this proof, South Dublin Chamber is authorised by the Department of Business, Enterprise & Innovation to issue Certificates of Origin. The type of Certificate required varies according to the destination of the goods e.g. member States of the Arab League require an Arab-Irish Certificate of Origin. European Union countries require a European Union Certificate of Origin (EU Certificate).

**Export Documentation / Certificates of Origin Certified Online**  
It is possible to have Certificates of Origin / Export Documentation certified online. essCert is an online export documentation and certification service providing compliant trade documentation to Irish Exporters.

Once you are registered to use the system you simply log in and enter all details. Shortly after your online submission we will apply our official Chamber stamp and signature digitally.

### Benefits of the System

Save money on couriers, post and staff time

There are no additional costs to your company for this service

For further information contact Marcella or Mary at 01 4622107 or email [marcella@sdchamber.ie](mailto:marcella@sdchamber.ie) or [mary@sdchamber.ie](mailto:mary@sdchamber.ie)

### Presentation to David Slevin, former CEO, Tallaght University Hospital



David Slevin the former CEO of Tallaght University Hospital was recently presented with an award in acknowledgement of his contribution, through his work in the hospital, to the community of South Dublin County. The presentation was made by the Chamber President Margaret Considine. The President, in presenting the award, thanked David and the team of the hospital for the excellent service they provide to our community.

### Presentation to Michael McBennett and David Kennedy



South Dublin Chamber President, Margaret Considine, presenting awards at our recent Annual Christmas lunch, to two Chamber Council Members who have given exceptional and long-standing service to the business community.

- Michael McBennett who served from 2004 – 2018, including the officer positions of Treasurer and President from 2012 -2014
- David Kennedy who served on the Board of the Council from 2006 – 2018





## Common Purpose



*L/R: Peter Byrne, CEO, South Dublin Chamber and Dara Connolly, CEO Common Purpose*

Peter Byrne, CEO, South Dublin Chamber meeting with Dara Connolly, CEO, Common Purpose. Common Purpose is a leadership development organisation that specialises in cross-boundary leadership.

South Dublin Chamber will be working with Common Purpose in the County. More information on this is available at: [www.commonpurpose.org/ireland](http://www.commonpurpose.org/ireland).

## Community Involvement



The Chamber is a part of our wider community. We are the business partner with Inspiring the Future [www.inspiringthefuture.ie](http://www.inspiringthefuture.ie). We would kindly ask our members to let your staff and colleagues know of this initiative where people in work give up one hour once a year to talk to local school children.

By partnering with Inspiring the Future, your organisation can:

- demonstrate its commitment to your local community
- motivate and develop key skills for staff
- invest and diversify your future workforce
- raise awareness of the range of jobs within your sector.

We also have members who provide valued community services from education, medical and community supports. If you would like to know how you can support our local communities just check in with us and we will forward you the details.

## Enterprise Week

Local Enterprise Office South Dublin had a range of exciting events for start-ups and SMEs to celebrate Local Enterprise Week. The focus of Local Enterprise Week is to increase awareness of the range of LEO supports and services available to micro and small enterprises.

Highlights of the week included;

- 'Leadership Lessons from a successful Manager' hosted by Stephen Kenny, Republic of Ireland U21 Manager
- 'How to tell your brand story- The power of story telling' by Niamh Sherwin Barry- The Irish Fairy Door Company.

- 'Influences of new technologies on new businesses' by Bobby Healy, Entrepreneur and former Chief Technology Officer at CarTrawler
- 'Mind Magic your Business' workshop with Keith Barry, World's leading Mentalist and Mind Hacker followed by South Dublin's Local Enterprise Awards 2019

Congratulations to Tom Rooney on his appointment as Head of Enterprise, South Dublin Local Enterprise Office. We look forward to working with him in his new role for the benefit of start-ups and SMEs to increase the competitiveness of micro enterprises in the South Dublin County.



*Tom Rooney, Head of Enterprise, LEO South Dublin presenting to our Citywest and Lucan B2B Networks*



*Brendan Franks of Peak Performance discussing Business Growth at the Lucan B2B Network meeting supported by LEO South Dublin*



*Brian Kirwan presenting Negotiation Insights and Skills to Chambers B2B Network as part of Enterprise Week*



*Well done to Chamber member Dave McGeady, Wyldsson, who scooped the award for 'Exporter of the Year', LEO South Dublin*

## South Dublin County Christmas Lunch 2018



L/R: Tommy Moran, Red Cow Moran Hotel, Brent Pope, guest speaker and Tom Moran, Red Cow Moran Hotel and South Dublin County Business Person of the Year 2018.



Sherri Brennan, Skip Trans Waste Solutions & Recycling and guest speaker, Brent Pope



L/R Cllr. Charlie O'Connor, Fianna Fáil & Chairman of the Economic Enterprise and Tourism SPC, Margaret Considine, President, South Dublin Chamber & Brent Pope



Brigadier General Seán Clancy, Lt Col Mick Moran and Margaret Considine



L/R Cllr Eimear Higgins, Fine Gael, Margaret Considine, President, South Dublin Chamber, Brent Pope and Cllr Brian Lawlor, Fine Gael.



Sonia Moran, Punctual Print and Brent Pope

## Networking – Referral - Learning



### B2B Network Meetings 2019

Business networking is of huge importance to SMEs, while networking happens at all events, South Dublin Chamber hosts regular events focussed specifically on networking – Come along to the next meeting and find out how networking can benefit your business.

#### Lucan B2B

Meeting held every second Thursday at 7.00am in the Lucan Spa Hotel

#### Citywest B2B

Meeting held every Friday at 7.15am in Citywest Hotel

If you are interested in attending any of our B2B networks please visit [www.sdchamber.ie](http://www.sdchamber.ie) or contact Mary – [mary@sdchamber.ie](mailto:mary@sdchamber.ie). Guests are welcome to visit two B2B meetings prior to finalising their Chamber membership.

## Tourism

If you provide services to the tourism industry or provide support services to those that do, then the Chambers Tourism and Industry Group is worth getting involved with. Our Tourism programme supports;

1. Promotion of our area as a destination.
2. Shares knowledge and Information on best practice in the industry.
3. Supports those bringing events into the County.
4. Works to improve the tourism offering in our County.

## Greenogue & Aerodrome Business Parks



Tom Dempsey, Foresighthub and Chair of Citywest B2B Network and Jo Collins, Sales Performance spoke about increasing sales through networking to Greenogue & Aerodrome Business Parks members.

## Connect with the Chamber online and on your smartphone!

Twitter: @SDublinChamber

LinkedIn: South Dublin Chamber Company Page

Facebook: @SouthDublinChamber

Website: [www.sdchamber.ie](http://www.sdchamber.ie)

Email: [business@sdchamber.ie](mailto:business@sdchamber.ie)

Tel: 01-4622107



# New Members

## CORPORATE MEMBER

### Easytrip Services Ireland Ltd

EA House, Damonstown Industrial Park  
Mulhuddart Dublin 15  
Mr Paul Dalton, Commercial Operations  
Officer  
01 8613200 [www.easytrip.ie](http://www.easytrip.ie)

### Janssen Sciences Ireland / Johnson and Johnson

Airton Road, Tallaght Dublin 24  
Mr Mark Canavan Government Affairs  
Manager  
[www.janssen.com/ireland](http://www.janssen.com/ireland)  
Pharmaceuticals, Medical Devices and  
Consumer Healthcare

### South Dublin County Council

County Hall, Town Centre,  
Tallaght, Dublin 24  
Mr Frank Nevin, Director of Economic,  
Enterprise & Tourism Development  
01 4149000 [www.sdcc.ie](http://www.sdcc.ie)  
Local Government

## MEMBERS

### McCabe & Co Solicitors

Unit 3, Rathcoole Shopping Centre, Main  
Street, Rathcoole, Co Dublin  
Ms Collete Cassidy, Solicitor  
01 4580801 [www.mccabesolicitors.ie](http://www.mccabesolicitors.ie)  
Solicitors Practice

### Osborne

51 Bracken Road, Sandyford Business Park  
Dublin 18  
Ms Emma Hickey, Recruitment and Business  
Manager  
01 5252457 [www.osborne.ie](http://www.osborne.ie)  
Recruitment

### Powering Health

18 Earlsfort View, Lucan Co Dublin  
Mr Seamus Power, Founder  
087 6693891 [www.poweringhealth.ie](http://www.poweringhealth.ie)  
Employee Health & Wellbeing

### Safework365

22 Knocklyon Close Templeogue Dublin 16  
Mr Gerard Lahart, Owner  
087 2025267 [www.safework365.ie](http://www.safework365.ie)  
Consultant Health & Safety

### NVD Ltd (National Vehicle Distribution Ltd)

Brownsbarn Baldonnell Co Dublin  
Mr Des Cunningham, Business Development  
Manager  
01 4614400 [www.nvd.ie](http://www.nvd.ie)  
Finished Vehicle Logistics

### NEO Design Ltd

182 Cluain Ri Ashbourne Co Meath  
Mr Pawel Zawada, Director  
085 7877094 [www.neodesign.ie](http://www.neodesign.ie)  
Web Design

### Liffey Financial Services

20 Portersgate Court Clonsilla Dublin 15  
Mr David O'Neill, Owner 086 1673907  
[www.liffeyfinancial.ie](http://www.liffeyfinancial.ie)  
Lifestyle Financial Planning

### RHK Bars Ltd

Unit 1 Marlfield Mall, Tallaght, Dublin 24  
Mr Robert & Helen, Kavanagh Directors  
01 4520811 [www.rhkbars.ie](http://www.rhkbars.ie)  
Public Houses

### Pristine Home

Unit 7, Tallaght Business Centre,  
Whitestown Business Park, D24 RY95  
Mr Gary Mathews, Director  
01 4628317 [www.pristine.ie](http://www.pristine.ie)  
Professional Home Cleaning

### CHM Group

Unit 28, Second Avenue, Cookstown  
Industrial Estate, Tallaght, Dublin 24  
Mr Niall Hughes, Director  
01 4242070 [www.chmltd.ie](http://www.chmltd.ie)  
Traffic Management

### Productivity First

155 The Grove, Celbridge, Co Kildare  
Mr Paul Cosgrove, Owner  
086 0294000 [www.productivityfirst.ie](http://www.productivityfirst.ie)  
Business Consultancy & Training

### Binat Digital

Unit 1, Whitestown Business Park  
Whitestown Drive, Tallaght, Dublin  
D24 C7DY  
Mr Adam Hetherington, Director  
01 2453246 [www.binatedigital.ie](http://www.binatedigital.ie)  
Web Development

### Celtic Careers

Ground Floor, Unit G, Citywest Shopping  
Centre Offices, Dublin 24  
Ms Sandra Costelloe, General Manager  
01 6298750 [www.celticcareers.ie](http://www.celticcareers.ie)  
Recruitment Consultancy

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Tallaght, Dublin 24, D24 WPC6  
Mr Jess Delahunt, Owner/Talent Acquisition  
Consultant  
086 1921265 [www.horizonbluetc.com](http://www.horizonbluetc.com)

### Firechild Photography

La Verna 9 Clonkeen Road Deansgrange Co  
Dublin  
Ms Éadaoin Curtin, Owner  
0863621187  
[www.firechildphotography.com](http://www.firechildphotography.com)  
Photography

### Dreamseam Ltd

129 Whitecliff, Whitechurch Road  
Rathfarnham, Dublin 16  
Mr Michael Carrigan, Director  
0871266376  
IT Software

### Xava

109 Hampton Square, Navan Road,  
Dublin 7 D07 XT5X  
Mr Amit Wadhwa  
087 4186511 [www.xava.ie](http://www.xava.ie)  
Website Design Development and  
Management, Brand Development

### Chair Doctor

A21 Kingswood Business Park  
Baldonnell, Dublin 22  
Mr Kevin Ball, Director  
086 8192131 [www.chairdoctor.ie](http://www.chairdoctor.ie)  
Seating Upholstery and Supplier of  
Contract

### Smart Projections

64 Woodford Lawn, Clondalkin Dublin 22  
Mr Darragh Skelly, Director  
0864668694 [www.smartprojections.ie](http://www.smartprojections.ie)  
Promotion/Entertainment

### Social Video HQ

76 Kinvara Road, Ashtown, Dublin 7  
Mr Paul McDermott, Creative Director  
01 5348638 [www.socialvideohq.ie](http://www.socialvideohq.ie)  
Video Production

### Creative Change Ltd

Citywest Business Centre, 3013 Lake Drive,  
Citywest Business Campus, Dublin 24  
Mr Gerard Doyle, Managing Director  
01 4693754  
Business Consulting

### HCS Business Solutions

Ground Floor, Unit F, Citywest Shopping  
Centre, Citywest, Dublin 24  
Mr Dan Hegarty, Director  
01 8734120 [www.hcs.ie](http://www.hcs.ie)  
IT Business Solutions

## Annual General Meeting 2019

The 23rd Annual General Meeting of South Dublin Chamber Limited was held at 9.30 a.m. on Wednesday 10th April 2019 in the Maldron Hotel, Tallaght.

## Member Logo 2019



To receive your Member of South Dublin Chamber logo 2019, please contact [mary@sdchamber.ie](mailto:mary@sdchamber.ie)

## Chamber Learning and Events 2019

### Chamber Learning

Our Chamber seminars are designed to share knowledge and information on topical subjects of interest to business. In this first quarter we will be hosting three seminars;

- Planning – In conjunction with South Dublin County Council we will look at how the planning process works, what's involved and how to avoid potential difficulties with an application.
- Housing – How can we address the shortfall in accommodation, what are the blockages to building houses and apartments and how do we move forward. Housing is now one of the key social, community and economic barriers to growth.
- Mediation – What is mediation and when should it be used in the workplace. Will mediation alleviate the need for legal action, is it compulsory and how does it work? These and more questions will be addressed in our seminar.

### Events 2019

- 3rd – 5th April – Trade Mission to West Lothian & Ayrshire
- Be Informed Seminar – Cybersecurity Awareness
- Corporate Members' Programme
- Chamber Induction Evenings
- Inter-Chamber Events with County Kildare, Dun Laoghaire Rathdown and Fingal Dublin Chambers
- 18th October – South Dublin County Business Awards
- 7th November – Christmas Launch Event with Musgrave MarketPlace Robinhood
- 5th December – Annual Christmas Lunch

### B2B Network Meetings

- Lucan B2B every second Thursday morning in the Lucan Spa Hotel
- Citywest B2B every Friday morning in Citywest Hotel

Other events will be added to the calendar on an ongoing basis

## South Dublin County Business Awards 2019



### Sponsorship Opportunities

Sponsoring the South Dublin County Business Awards aligns your brand with Excellence, Innovation and Success. It positions your business in front of the region's top business leaders, key influencers and emerging stars. The awards offer enormous marketing, branding and sponsorship opportunities including:

- Your brand is included in high-profile consistent advertising, direct mail, e-mail marketing and promotional material.
- Coverage and branding on the South Dublin Chamber website.
- Extensive branding on Social media through South Dublin Chamber and South Dublin County Council.
- Pre and post-event PR and promotional opportunities.
- Your branding incorporated within the video roll at the ceremony.
- Brand alignment with a prestigious and established business awards programme.
- Inclusion in PR and marketing communication with a reach in excess of 1,000 + business over the duration of the Awards programme.
- Editorial supplement feature in Echo newspaper covering the awards, with reference to your sponsorship and inclusion of your branding.
- Extensive use of your branding during the awards ceremony itself.

### Premium Event

More than 650 of the who's who in South Dublin County attend our Awards Ceremony.

There are a range of sponsorship packages and award categories available, offering the flexibility to ensure they are affordable, effective and specifically suited to meet your business objectives.

Find out more by contacting [mary@sdchamber.ie](mailto:mary@sdchamber.ie) or call Mary on 01 4585235.



**Celebrating, Showcasing and Acknowledging all that is good in business in the County**



South Dublin County  
Business Awards  
2019

## Date for your Diary

South Dublin County Business Awards 2019  
Friday 18th October in Citywest Hotel

# Is your Company an award winning business?