



Liffey Valley

CHAMBER NEWS



South Dublin Chamber
Advancing business together

The Voice of Business in South Dublin County

Autumn 2018

LOBBYING • NETWORKING • INFLUENCING • INCREASED EXPOSURE • LEARNING & TRAINING • CORPORATE CITIZENSHIP • BEING INFORMED



Margaret Considine, President South Dublin Chamber and Martin Naughton, Glen Dimplex

With the advent of the establishment of TU Dublin our own Institute of Technology will be one of three campuses for the new Technical University of Dublin. Our hospital has incorporated its teaching role for Trinity College Dublin into its name Tallaght University Hospital. These developments bring to the fore the important role Tallaght plays in education and its offering to the young people in South Dublin County who can access education close to where they live. Education is

a key driver in economic growth and its provision locally at the highest level is important in growing a sustainable economy and community.

Brexit looms like a fog on the economic horizon. We have all become aware of the many scenarios ranging from hard to soft exits. The visit of our colleagues from West Lothian Chamber in Scotland highlighted the ongoing opportunities that can be forged and the opportunity of a gateway to the wider UK through our close co-operation.

Our international connections are strong with the US through our links with Greater Tampa Chamber and this Summer we forged new links with India and Russia. So whether your business needs links with Tralee or Tampa, Wicklow or West Lothian your Chamber can connect you.

Connecting business is of course a primary reason many members join us. Each week you can connect with fellow businesses through the

Chamber's B2B Networks. Meetings are held in the Red Cow Moran, Lucan Spa and Citywest Hotels. These, along with the Chamber events, are a good way to network with other Chamber members.

LEO (South Dublin) and the Chamber will be providing a dynamic set of training courses this Autumn that will greatly benefit all businesses in the county. These courses are strongly supported by LEO and are therefore very reasonable priced. Our Business Sustainability Programme is available to all businesses in the county. This programme is a unique partnership between South Dublin County Council and the Chamber. It offers advice and assistance to businesses who are seeking to become more sustainable.

As we approach the Autumn the highlight for the Chamber year will be the "South Dublin County Business Awards". This is a wonderful opportunity to showcase your business. Please join us in a celebration of all that is good in our business community on Friday 19th October in Citywest Hotel.

On the subject of winning and celebrating, it was an honour to represent the Chamber in Oslo to see Martin Naughton, Glen Dimplex become the first Irish person to be conferred with the Oslo Business for Peace award. Only 3 people were conferred with the award in 2018 and I was very proud we nominated Martin along with Chambers Ireland.

Margaret Considine
President

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First Irish Winner of the Oslo Business for Peace Award



Photo L/R: Peter Byrne, CEO, South Dublin Chamber, Margaret Considine, President, South Dublin Chamber, Martin Naughton, Glen Dimplex, the first Irish Winner of the Oslo Business for Peace Award, Ian Talbot, CEO, Chambers Ireland at the awards ceremony in Oslo.

At a ceremony in Oslo on the 16th May 2018, the Business for Peace Foundation declared its 2018 Honourees. Mr Martin Naughton, Glen Dimplex, was the first ever Irish Honouree of the Foundation following his nomination by South Dublin Chamber in conjunction with Chambers Ireland and the Northern Ireland Chamber of Commerce and Industry. Peter Byrne, Chief Executive of South Dublin Chamber said: "Mr Naughton is a true business pioneer. From a modest start in

Newry, he has created a global business which is now playing a significant role in the development of low-carbon, sustainable heating systems. His successful work in the spheres of education and the development of North-South and Irish-US relationships are a testament to his outstanding public-mindedness."

Background to Foundation and Honourees:

The Business for Peace Foundation is an NGO based in Oslo which was created in 2007. Its mission is to support, inspire, and recognize the global business leaders who are positively changing the face of business.

The Oslo Business for Peace Honourees commenced in 2009. Mr Naughton is the first Irish Honouree. Previous honourees include Elon Musk, Emily Cummins, Sir Richard Branson, Durreen Shahnaz, Jeffrey Immelt and Ratan Tata.

The selection of Honourees is undertaken by an independent Award Committee comprising 5 Nobel laureates in Peace and Economics who are all outstanding role models within their respective fields, with a passion for improving society driving their endeavours. The 2018 panel comprised Ms Ouided Bouchamaoui, Dr. Shirin Ebadi, Professor Finn Kydland, Ms Leymah Gbowee, and Professor Eric Maskin.

Google Ireland



Peter Byrne, CEO, South Dublin Chamber presenting at the Google Ireland announcement of a €150 million expansion at its data centre in Dublin.

The search giant said the new facility at Grange Castle in South Dublin County would lead to the creation of 400 temporary jobs during the construction phase and will take 16 months to complete.

Speaking at the launch in May 2018, Peter Byrne, CEO said "South Dublin County now has many of the top Irish and International companies. We look forward to further growth of these companies and their contribution to our local communities"

Google Ireland currently employs over 7,000 people in Ireland

Amazons New Premises



Mike Beary, Ireland Country Manager, Amazon at the launch of Amazons new premises in Dublin on 18th June 2018.

At the launch Peter Byrne, Chamber CEO, and Thomas Stone, President, IT Tallaght spoke on the topic of skills and education.

Ms Sunita Quadros



Ms Sunita Quadros, Senior Vice President and Business Head, Economic Times, India met with Peter Byrne, CEO. At the meeting they looked at promoting trade with India and companies from South Dublin County participating in The Global Business Summit (GBS) supported by the Times Group and Economic Times

Launch of the South Dublin County Economic Growth Survey



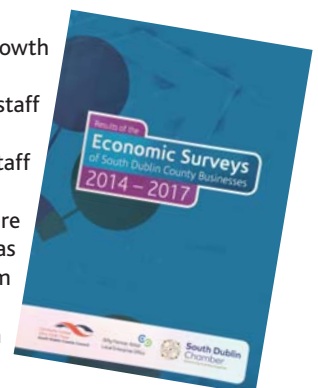
L to R: Colm Ward, LEO South Dublin, Peter Byrne, CEO, South Dublin Chamber, Mayor Paul Gogarty, Brian Hayes, MEP, Daniel McLoughlin, Chief Executive, South Dublin County Council and Andrea Carroll, Business Sustainability Manager

The launch was held in the Glashaugh Hotel Tallaght. This research was carried out under the Sustainable Business Programme, a partnership initiative from South Dublin Chamber, South Dublin County Council and LEO South Dublin.

South Dublin Chamber, South Dublin County Council and LEO South Dublin have produced a number of surveys to promote business insights.

Key findings in the Economic Growth Survey include

- 70% of businesses have taken on staff in the last two years
- Over 50% will be taking on more staff in the coming 12 months.
- 60% of businesses surveyed are currently exporting with the UK as their main market making them Brexit vulnerable.
- 21% of business are investing in technology.



For a copy of the survey contact business@sdchamber.ie

Corporate Members' Dinner February 2018



Brigadier General Seán Clancy, Irish Air Corps, Casement Aerodrome, Baldonnel, hosted the first of the Corporate Members' dinner of 2018.

Brigadier General Clancy spoke about Leadership in a Military setting and the role of the Air Corps in contemporary Ireland.

Corporate Members' Dinner April 2018



Margot Slattery, Country President, Sodexo Ireland was the guest speaker at the Corporate Members' Dinner held in the Louis Fitzgerald Hotel in April 2018.

Margot spoke about Leadership in a Diversifying Workforce and shared her experience of embracing diversity and how it benefits all stakeholders in a progressive company.

Greater Tampa Chamber of Commerce, Florida, USA



Peter Byrne, CEO meeting with business representatives from the Greater Tampa Chamber of Commerce, Florida, USA

Associate Membership Program with Greenogue & Aerodrome Business Parks



L/R Con McCarthy, Managing Director, Greenogue Business Park, Margaret Considine, President, South Dublin Chamber and Peter Byrne, CEO, South Dublin Chamber

Reception at the British Ambassador's Residence



South Dublin Chamber and West Lothian Chamber of Commerce delegates attending a recent reception at the British Ambassador's Residence

South Dublin Chamber welcomed West Lothian Chamber of Commerce on a Trade Mission to South Dublin County.

Our links to Scotland ensure our members can explore business opportunities in a market they can access without previous experience. Our Scottish business counterparts can also explore business opportunities in South Dublin County and Ireland using State and Chamber supports.

If you are interested in doing business in Scotland please email Amy Connell, West Lothian Chamber of Commerce at amy.connell@wlchamber.com

South Dublin Chamber is proud to launch a pilot Associate Membership Programme in conjunction with Greenogue Business Park, Rathcoole, Co Dublin. The Associate Membership provides businesses in the park with relevant up to date business information relating to the county and wider afield. It affords the businesses in the park the opportunity to see close up the work and services provided by the Chamber to its members.

The programme, the first of its kind in Ireland, offers businesses in the park the opportunity to connect with their neighbours and increase business with each other through these connections.

Speaking at the launch Chamber President Margaret Considine said "Greenogue is a powerhouse in our county. It is a key driver of our local economy and the 400 businesses in the park make a key contribution to the economy of the county. We look forward to engaging and supporting their work."

Greenogue Business Park Managing Director, Con McCarthy said "The Chamber are the key business organisation in our area and we are pleased they will be engaging with and supporting the work of the businesses in the park. Greenogue is one of the key drivers of business in the county and we look forward to supporting the businesses we have here in a new and innovative way"

What would winning a South Dublin County Business Award mean to your business ?



Photo L/R: Frank Nevin, Director of Economic, Enterprise & Tourism Development, South Dublin County Council, Daniel McLoughlin, Chief Executive, South Dublin County Council & Partners of the SDC Business Awards, Margaret Considine, President, South Dublin Chamber & John O'Farrell, General Manager, Citywest Hotel & Chairperson of the SDC Business Awards Committee.



South Dublin County Business Awards 2018

Applications are now open to any Business or Not-For-Profit Organisation based in or doing business in South Dublin County, application forms, criteria and rules of entry are available to download at <https://goo.gl/F8NxqP> or from mary@sdchamber.ie

Award categories are:

- Best Family-Owned & Managed Businesses Award
- Best Networker Award
- Best Not-For-Profit Organisation Award
- Best Place to Eat Award
- Best Sales/Marketing Campaign Award
- Best Small Business Award
- Best Sports & Leisure Award
- Best Start-up/New Business Award
- Business Person of the Year
- Corporate Social Responsibility Award
- Customer Service – Retail Award
- Customer Service – Tourism & Hospitality Award
- Environmentally Friendly Business Award
- Innovation in Business Award
- International Trade Award

Mystery Shopping Awards are:

- Best Place to Eat Award;
- Customer Service Retail Award;
- Customer Service Tourism & Hospitality Award

All criteria for the awards, the judging of the awards and the mystery shopping evaluations will be done by Spotcheck, the recognised independent awards agency.



The black tie awards presentation evening will be held on Friday 19th October 2018 in Citywest Hotel



Entry is free and you can enter as many categories as you like...

To enter please visit www.sdchamber.ie, download the submission form and return it along with any supporting material to mary@sdchamber.ie.



South Dublin Chamber
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Comhairle Contae
Átha Cliath Theas
South Dublin County Council

South Dublin County Business Awards Categories Include



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BUSINESS PERSON OF THE YEAR



Sponsored by 

ENVIRONMENTALLY FRIENDLY BUSINESS AWARD



Sponsored by 

BEST NOT FOR PROFIT AWARD



Sponsored by 

BEST FAMILY-OWNED & MANAGED BUSINESSES AWARD



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BEST SALES/MARKETING AWARD



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CORPORATE SOCIAL RESPONSIBILITY AWARD



Sponsored by 

CUSTOMER SERVICE – RETAIL AWARD



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BEST NETWORKER AWARD



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BEST PLACE TO EAT AWARD



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BEST SMALL BUSINESS AWARD



Sponsored by 

BEST START UP/NEW BUSINESS AWARD



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CUSTOMER SERVICE – TOURISM & HOSPITALITY



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INNOVATION IN BUSINESS AWARD



 South Dublin Chamber

 South Dublin County Business Awards

INTERNATIONAL TRADE AWARD



SPORTS/LEISURE AWARD

A New University for a Changing World



The alliance of Dublin Institute of Technology, Institute of Technology Blanchardstown and Institute of Technology Tallaght is set to become the first Technological University (TU Dublin) in Ireland, as revealed by An Taoiseach Leo Varadkar TD. The University will be located on three campuses at Grangegorman, Blanchardstown and Tallaght creating an inclusive and open learning experience offering pathways to graduation from apprenticeship to PhD level to a diverse range of students.

As part of Technological University Dublin, the Tallaght campus will continue to expand its academic programmes and research activity, as well as community and enterprise supports to the South Dublin County Region. Two new building projects are currently in progress on the 41 acre campus with planned completion dates in 2021. The first is a 5,200 m2 multi-disciplinary building as part of the Government's PPP programme, combining teaching space, hospitality and culinary arts as well as engineering and apprenticeship activities. The second building is a Sports Science, Health and Recreation building including outdoor sporting facilities.

Event Industry Awards



Mona McCrea, Killary Gaelforce, Peter Byrne, CEO South Dublin Chamber, Lorna Robinson, South Dublin County Council and Bridget Gavin, Killary Gaelforce celebrating Gaelforce Dublin's great win "Best Sporting Event" at the Event Industry Awards

Gaelforce



Daniel Malicki, South Dublin Chamber and his wife Marta who completed the Gaelforce Dublin event in February 2018.

The 2nd Gaelforce Dublin took place this February starting and finishing at Tallaght Stadium. South Dublin Chamber and South Dublin County Council are proud supporters of this event.

Delegates from Finland



Delegates from Finland recently met with Peter Byrne, CEO and Colm O'Connor, Project Manager, South Dublin Chamber to discuss bilateral trade.

Pre Budget Submission 2019



Ian Talbot CEO – Chambers Ireland, Keelin Fagan Head of Dublin – Fáilte Ireland, Peter Byrne CEO – South Dublin Chamber, Aileen Eglington President – DLR Chamber & Paul Kelly CEO – Fáilte Ireland

Connect with the Chamber online and on your smartphone!

 Twitter: @SDublinChamber

 LinkedIn: South Dublin Chamber Company Page

 Facebook: @SouthDublinChamber

Website: www.sdchamber.ie

Email: business@sdchamber.ie

Tel: 01-4622107

Welcome to our New Chamber Members

CORPORATE MEMBERS

Hermitage Medical Clinic
Old Lucan Road Dublin 20
Mr Eamonn Fitzgerald, Chief Executive
01 6459205, www.hermitageclinic.ie
Hospital (Private)

AbbVie Limited
14 Riverwalk, Citywest Business Campus
Dublin 24, D24XN32
Mr Todd Manning, General Manager
01 4287900, www.abbvie.ie
Pharmaceuticals

MEMBERS

Family Massage & Sports Injury Therapy
Riversdale House, Ballyboden Road
Rathfarnham Dublin 14
Ms Toni Walsh, Owner
087 9886254, www.familymassage.ie
Massage & Sports Injury Therapy

Clark
The Atrium, John's Lane, Naas, Co Kildare
Mr Stephen Farrell-O'Callaghan, Director
045 881888, www.clark.ie
HR & Recruitment

Ballinlough Refrigeration Limited
Old Naas Road, Kingswood, Dublin 22
Mr Hugh Nolan
01 4600322, www.br ltd.ie
Transport Services

Highline Office Technology
Unit 4, Knockmitten Close, Western
Industrial Estate, Dublin 12, D12 V63A
Ms Jean Evans, Director
01 4097034, www.highline.ie
Office Equipment - Printers, Scanners

WG Reach Ltd
Unit H1, Maynooth Business Campus,
Maynooth, Co Kildare
Mr Michael Fallon, Senior Consultant
01 5413756, www.wgreach.com
Recruitment

FridgeDoctor.ie
40 Sarsfield Park, Lucan, Co Dublin
Mr Paul O'Gorman, Founder
083 1913742 www.fridgedoctor.ie
Appliance Repair

CURO Project Training and Consulting
245 Block 6D, Tallaght Crosswest, Tallaght,
D24 CF20
Mr Brian Cleere, Director
085 2387360 www.curo.ie
Training and Consulting

Lorraine Mulligan Ltd
Remax Results, Main Street, Celbridge,
Co Kildare
Ms Lorraine Mulligan, Managing Director
01 6272770 www.teamlorraine.ie
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Mr Danny Towell, Head of Sales
01 5241350 www.iping.org
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Ms Sarah O'Connor, Sales Director
01 6284447 www.studio-print.ie
Design & Print

Techure Ltd
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Park, Ballycoolin, Dublin 11
Mr Peter Doherty, Managing Director
01 8249049 www.techsure.ie
IT Support

Interchem (Ireland) Ltd
Unit 29, Cookstown Industrial Estate,
Second Avenue, Tallaght, Dublin 24
Mr Gerard Perry, Director
01 4518959 www.interchem.ie
Veterinary Distributor

Pauric McGroder Photography
1 Dolphin Avenue, South Circular Road,
Dublin D08T9T2
Mr Pauric McGroder, Photographer
086 2706405 www.pauricmcgroder.com
Photography

Civic Theatre
Tallaght, Dublin 24
Ms Niamh Ferry, General Manager
01 4627460 www.civictheatre.ie
Theatre Venue

Enable Me Coaching
243 Kingsbry, Maynooth, Co Kildare
Mr Ted Walsh, Owner
087 2760569 www.enablemecoaching.com
Business and Career Coaching

A&A Computer Training
20 St Agnes Road, Crumlin, Dublin 12
Ms Ann Shaw, Partner
01 4563186
www.aandacomputertraining.com
Computer Training

Orlagh Country House
Gunny Hill, Rathfarnham, Dublin 16
Ms Roisin O'Hanlon, Operations Manager
087 2885619 www.orthaghestate.ie
Hospitality / private hire venue

Tadg Riordan Motors Tallaght
Bypass Road, Tallaght, Dublin 24
Mr Eoighan Riordan, Dealer Principal
01 4517447 www.toyotatallaght.ie
Motor Dealership

Williams Merrigan Ltd
22 Clanwilliam Square, Grand Canal Quay,
Dublin 2
Ms Wendy Merrigan, Director
01 6099185 www.williamsmerrigan.ie
Accountancy Practice

Vs Direct
2 Elmfield, Ninth Lock Road, Ballymanaggin,
Dublin 22
Mr Jason Keely, Managing Director
01 9073300 www.vsdirect.ie
Branding Solutions

Vilicom Engineering
71B The Plaza, Park West Business Park,
Dublin 12
*Mr Stephen Shannon, Head of Business
Development*
01 6756900 www.vilicom.com
Telecommunications

Jejuve Aesthetics Ltd
H3 Centrepoint Business Park, Oak Drive,
Dublin 12
Ms Roberta Hynes, Director
085 1791383 www.jejuve.ie
Aesthetics

B2B Network Meetings 2018

• Lucan B2B: meetings held every second Thursday at 7.00am in the Lucan Spa Hotel



• Citywest B2B: meetings held every Friday morning at 7.15am in Citywest Hotel

For further information on the B2B Network meetings please visit www.sdchamber.ie or email: mary@sdchamber.ie

Dates for your Diary

October

19th - South Dublin County Business Awards in Citywest Hotel

December

14th - Annual Christmas Lunch, Red Cow Moran Hotel with guest speaker, Brent Pope.

Events are added to the calendar on an ongoing basis. For further information visit www.sdchamber.ie

GDPR Rules for Employers

Rule No	Requirements	Concepts
Rule 1	Data shall be obtained and processed fairly	Lawfulness, Fairness, Transparency & Accountability
Rule 2	Data shall be obtained for one or more specified explicit and legitimate purposes	Purpose Limitation
Rule 3	Data shall not be further processed in a manner incompatible with RULE 2 purposes	Further Purpose Limitation
Rule 4	Data shall at all times be kept safe and secure	Integrity & Confidentiality
Rule 5	Data shall at all times be accurate and kept up to date	Accuracy
Rule 6	Data shall be kept adequate, accurate and not excessive	Data Minimisation
Rule 7	Data shall not be kept for longer than is necessary and disposed of when no longer necessary	Storage Limitation
Rule 8	Data subjects are entitled to rights under the legislation	Transparency & Openness

Chamber / LEO Training Programme

The first phase of the 2018 South Dublin Chamber Sustainable Business Training Programme in association with the South Dublin Local Enterprise Office took place from February to June.

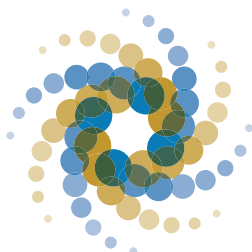
25 training courses were held and 231 individuals trained.

Upcoming training courses in Autumn 2018 include:

- Access Level 2
- Customer Service
- Effective Time Management for Business Owners – 2 day workshop
- Excel Level 1
- Excel Level 2
- PowerPoint Level 2



For further information on all upcoming training courses contact: colm@sdchamber.ie or visit www.sdchamber.ie



South Dublin County Business Awards 2018

Celebrating, Showcasing and Acknowledging all that is Good in Business in the County



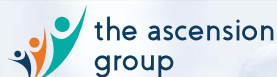
Business Person
of the Year



Best Family-Owned &
Managed Businesses Award



Best Sales/Marketing
Award



Customer Service –
Retail Award



Best Networker
Award



Environmentally Friendly
Business Award



Best Not for Profit
Award



Corporate Social
Responsibility Award



Best Place to Eat
Award



Best Small Business
Award



Best Start Up/
New Business Award



Customer Service – Tourism
& Hospitality Award



Innovation in Business
Award



Other Categories include
Best Sports & Leisure Award • International Trade Award

Friday 19th October 2018

Citywest Hotel