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CHAMBER LINK

The Voice of Business in South Dublin County



South Dublin CHAMBER
IN BUSINESS FOR BUSINESS

April/May 2011

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- British Irish Chamber of Commerce
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- Greenogue B2B and more...



SOUTH DUBLIN CHAMBER MEMBERS LOBBY AGAINST RED TAPE

Full story on page 2

Dear South Dublin Chamber Member

We have recently witnessed one of the most important general elections in our history and I would like to extend my congratulations to all the candidates who have been successfully elected.

In the weeks before the election the Chamber had the opportunity to meet with many of the candidates and key spokespeople. At these meetings a delegation of members presented the Chamber's Manifesto and had the opportunity to express their concerns about the issues facing the business community and put forward some suggestions. We welcome the appointment of three Ministers from South Dublin, Frances Fitzgerald TD, Minister for Children, Pat Rabbitte TD, Minister for Communications, Energy & Natural Resources and Minister of State at the Department of Finance, Brian Hayes. Throughout the year we plan to meet with the new government to keep the issues affecting our members firmly on the agenda.

During the election campaign we ran our own campaign calling upon the incoming Government to cut the bureaucratic costs and start creating jobs. We choose one element where we highlighted the cost of putting up a poster which costs zero euro using common sense but €1000 to a business if it follows all the regulations. We recognise some regulation is necessary but, where we have lost common sense and are making business more costly then this must be addressed.

We were delighted to receive national and local coverage on this issue and will continue to highlight the unnecessary costs that are crippling business.

Brian Buckley
President

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South Dublin Chamber calls on incoming Government to cut the bureaucratic cost and start creating jobs

The South Dublin Chamber recently highlighted how the level of bureaucracy coming through from Government departments is a major stumbling block for business in Ireland. A candidate seeking election ensures their posters are put up securely on lamp posts and hoardings throughout their constituency. So why then when elected to Government do they insist that a business wanting to put up a poster must adhere to the following;

1. Only people properly trained in a course specifically designed for such work can put up the poster.
2. Each site (lamp post) has to be surveyed and a written report produced which would clearly identify all hazards in the vicinity. A suitably qualified person would have to do this work, probably an engineer.
3. After surveying the site and deciding the materials a method statement would have to be written up. This would have to include a traffic management plan and would have to address the safety of passing pedestrians. Method statements are site specific and would have to be modified to each and every location where it was intended to put up a poster. It would not be acceptable to use ladders leaning against round poles so in almost all cases a mobile hoist would have to be used.
4. The hoist could not be driven on the public road and would have to be moved from location to location and it could only be driven by a qualified and certified person.
5. The hoist would have to be surrounded by traffic cones and in heavily trafficked areas a one way system would have to be in operation for the duration of the work.
6. A safety officer would have to be present at all times.

Anyone who travels abroad for work or holiday will notice that our European competitors worry far less about this level of bureaucracy than we do. As well as hampering business they have to bear additional and often unnecessary expenditure.

Yes we must ensure health and safety is paramount but can we not look at other EU countries and see how they do it without so much red tape.



Pictured: Peter Byrne (left) and Con McCarthy (right) highlight unnecessary costs to business

Peter Byrne, Chief Executive, South Dublin Chamber.
T: 4622107, email: business@sdchamber.ie



Pictured: Fergal Naughton, President (BICC), and British Ambassador to Ireland His Excellency Julian King with members of the British Irish Chamber of Commerce.

Photographed by Paucic McGroder

First Meeting of the British Irish Chamber of Commerce 11th February 2011



On the 11th February 2011 the British Irish Chamber of Commerce (BICC) came into being and appointed Fergal Naughton, Executive Director, Glen Dimplex Group as its Interim President.

The Interim Board is made up of companies who wish to see a further development of the excellent trade relationship between Ireland and Britain.

The Chamber will in the coming months be working in partnership with the State agencies active in this area and will use its office to engage with Irish and British businesses to foster a greater awareness of and participation in business between the two countries. South Dublin Chamber worked with the Council of British Chambers of Commerce in Europe to establish the BICC. The Chamber is contracted to provide support functions as the BICC becomes established.

Peter Byrne is the CEO of the British Irish Chamber of Commerce and is assisting the Chamber in recruiting their own CEO. South Dublin Chamber welcomes BICC as an important development in the growth of trade with our most important market.

Your newly elected TD's



Seán Crowe TD
(Sinn Féin)
sean.crowe@oireachtas.ie



Robert Dowds TD
(Lab)
robert.dowds@oir.ie



Frances Fitzgerald TD
(Fine Gael)
Minister for Children
Frances.fitzgerald@oir.ie



Brian Hayes TD
(Fine Gael)
Minister of State at the
Dept of Finance
brian.hayes@oireachtas.ie



Derek Keating TD
(Fine Gael)
derek.keating@oir.ie



Eamonn Maloney TD (Lab)
eamonn.maloney@oir.ie



Pat Rabbitte TD
(Lab)
Minister for Communications,
Energy & Natural Resources
pat.rabbitte@oireachtas.ie



Joanna Tuffy TD
(Lab)
joanna.tuffy@oireachtas.ie

Chamber delegates meet with political candidates prior to the general election





Good News from Chamber Member Authentic Solutions Ltd

Congratulations to Authentic Solutions Ltd who were awarded 'Best Service Provider' at SEAI's 2011 Energy Show recently, for its ECOdrive fleet training.

"We are really proud to receive this award, for the recognition it gives to our team of instructors and to hundreds of drivers who have participated to date.

With diesel now more expensive than electricity*, ECOdrive offers a cost effective means to reduce diesel usage, with existing vehicles and drivers, that pays for itself within six months on commercial vehicles', said Conor Molloy of Authentic.

More details at www.authentic.ie/news or www.ecodrive.ie

Looking forward to helping you deliver energy savings throughout 2011.

Greater Dublin Chamber

The Greater Dublin Chamber is the coming together of Dun Laoghaire Rathdown Chamber, Fingal Dublin Chamber and South Dublin Chamber to increase our lobbying power, provide more business opportunities for our members and offer our members a wider business network. The Greater Dublin Chamber network will work on a number of agreed platforms including Employment, Infrastructure and Tourism. On the 17th February the Greater Dublin Chamber met with the County Managers of Dun Laoghaire Rathdown, Fingal Dublin and South Dublin County. The meeting addressed a number of issues from costs to business to water supply.

The Chamber was represented by the Presidents and CEO's of the three Chambers. For 2011 the President of the greater Dublin Chamber is Brian Buckley and each year one of the members of the GDC will provide the President.



Pictured (L-R Standing): Tony Lambert, CEO - Fingal Dublin Chamber, Hal Ledford, CEO - Dun Laoghaire Rathdown Chamber, Peter Byrne, CEO - South Dublin Chamber

(L-R Sitting): Andrew O'Neill, President - Fingal Dublin Chamber, Liz Ferris, President - Dun Laoghaire Rathdown Chamber and Brian Buckley, President - South Dublin Chamber

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IF YOU HAVE FORGOTTEN YOUR COMPANY LOGIN OR PASSWORD DETAILS PLEASE CONTACT MARY ON
T: 01 4585235 OR mary@sdchamber.ie

Bogus Waste Disposal Operators – Notice from South Dublin County Council

South Dublin County Council is advising residents that reports have been received of bogus callers targeting residences in the Tallaght area and suggesting the removal of waste disposal skips at a low cost.

The Council is not involved in such works and householders are urged to be vigilant and request waste collection permit details from any such caller. It is illegal to dispose of waste except from a permitted waste disposal company. A householder could be liable for charges or prosecution under the Litter Pollution Act if they are caught disposing of waste illegally.

Householders with any information regarding these bogus operators should forward details to the Gardai and Council at 01 4574907 or info@sdblincoco.ie

Don't Lunch Alone

Your lunch hour can be a very productive time if you "Don't Lunch Alone". Instead, why not come to the Chamber offices; enjoy a complimentary lunch and a free training seminar in the company of fellow Chamber members. This is a free event for members and such has been its success that we will be having them every two weeks until the end of the year.

For details see the events section or contact Mary tel: 01 4622107 or mary@sdchamber.ie

Sports Partnership needs volunteers to train children in safe cycling

The South Dublin County Sports Partnership (SDCSP), in partnership with Cycling Ireland, is getting involved in a new schools safe cycling programme called Sprocket Rocket. Trainers will come to a school and provide a class with safe cycling tips for approx. 50 mins per week for 8 weeks. Children have to provide their own bikes can be shared and in turn get a free helmet, t-shirt and bag at the end.

"As this is the Year of the Volunteer, we decided we would approach a company or individuals in companies in South Dublin Chamber and seek your help. We will train you in the Sprocket Rocket programme (1 day) and you in turn would volunteer to do the sessions in local schools. There would be no direct cash contribution by companies or individuals – just their time – but the value to the Sports Partnership and to the safety of many children in the county would be substantial", said Marc Thornton.

Please contact Thos McDermot, Co ordinator of SDCSP, Mobile: 086 0441071, email: info@sdcs.ie or Marc Thornton, SDC representative at SDCSP, Mobile: 086 2555702

Networking Event hosted by Citywest Business Centre

AGM

Thank you to Chamber members who attended our AGM on Tuesday 12th April. Pat McLaughlin, President of the ITT Dublin, Institute of Technology, Tallaght was elected Vice President and co-opted onto Executive.



Conversation Piece sponsored the wine raffle on the evening and the winner was Jim Pierce of R.W. Pierce.

Thank you to Citywest Business Centre for hosting a Chamber networking event on Tuesday 12th April. Brian O'Kane, M.D. of Oak Tree Press gave a very enjoyable presentation on the "15 Success Factors for Every Business". A complementary copy of Brian's 'Starting a Business in Ireland' was received by the first 20 people to arrive.

If you are reading this then so are many others!

Did you know that this newsletter will be distributed to all members of the Chamber, local businesses, South Dublin County Council and public places and offices in the greater South Dublin area?

This newsletter will remain on tables in waiting rooms in solicitors, accountants, manufacturers and many other firms.

It might be in your waiting area too for clients and colleagues to see.

It is full of news and company profiles – you should be in it either as an advertisement or announcing some news about your business.

If interested contact Elaine at the Chamber or 01 4585234, email: elaine@sdchamber.ie



Looking to drum up business?

Why not target IT Tallaght graduates, staff and students?

IT Tallaght Graduates Association sources discounts from local business for its members (more often these are extended to staff and students too)

It has 1,500 online community members and 1,200 Facebook friends which it is in regular contact with, along with roughly 800 staff and 4,000 full and part-time students.

Your discount is promoted to these groups periodically along with a permanent advert on the Discount Providers webpage see - <http://alumni.ittdublin.ie/?Discounts>. All free of charge or course. If you are interested in setting up a discount scheme contact Gareth at (01) 404 2108 or gradassociation@ittdublin.ie

Benefits of joining the Chamber B2B's by member Pauric McGroder

Pauric McGroder is an award-winning professional photographer, with the by-line "Creating Lasting Impressions", who joined the B2B in the Synergy Centre, Tallaght just over 12 months ago. Since then, by a process of continuous attendance and using the 10 minute presentation, Pauric has gained the trust of the members of the group. He estimates that over 90% of his business comes from Chamber referrals and that joining was the best business decision he made in the last year!

Pauric's work is visible on his website, but it's the work that he's done in people's homes as the result of B2B referrals, that stands out. While Pauric will admit that his first love is landscape photography, it is his work with people, especially his home portraits that have a particular quality and style. He has also photographed some Chamber events, most notably the inaugural meeting of the British Irish Chamber of Commerce in February.

In the past year, Pauric has completed his "Abandoned" project, which he hopes will earn him the Associate Distinction with the Irish Photographic Federation, and is already planning his next project.



*Pictured: One of the Ladies B2B Network meetings
Photographed by Pauric McGroder*

Email: pauric.mcgroder@gmail.com **Web:** www.pauricmcgroder.com

New Members

Alan Murray – Mazars

Contact: Alan Murray
T: 4496480 www.mazars.ie
Financial Services

Freedom Travel

Contact: Ciara Mooney
T: 6270011
Travel Agent

Hederman Engineering Ltd

Contact: Paul Hederman
T: 4018220 www.hedermanengineering.ie
Metal Fabrication & precision engineering

Impact Ireland (Metals) Ltd

Contact: Don Clarke
T: 4512144 www.impactirl.ie
Stockist & distributor of special steels

MyIT

Contact: Gerard O'Leary
T: 6216866 www.myit.ie
Web Design & website hosting

Print & Promotions

Contact: Aedan O'Duill
T: 6212255 www.thesourceireland.com
Printing & marketing support

Range of Motion Physical Therapy

Contact: Andrew Tully
T: 6282827
Physical Therapist

Rathcoole Engineering

Contact: Brendan O'Reilly
T: 4588899 www.rathcoole-engineering.com
General Engineering Services

Salus Training Services

Contact: Kevin Laxton
T: 4011954 www.salustraining.ie
Health & Safety Training and Consultancy, Traffic Management

South Dublin County Sports Partnership

Contact: Thos McDermott
T: 4149000 www.sdscsp.ie
Sports development for the community

Tallaght Express

Contact: Con Colton
T: 4519708 www.tallaghtexpress.com
Newspaper / Advertising

Trendset Décor

Contact: Garrett Nolan
Mob: 0860233647
Painter/Decorator & Interior Designer

Web World

Contact: Dave Geoghegan
T: 4951112 www.webworld.ie
Internet - ISP

Would You Like to Promote Your Business to the Network?

If you would like to display information about your business, please send a brief description about your product / service, contact details, logo and web address and any discount you would like to offer to members to mary@sdchamber.ie

B2B's



*Pictured:
Members at
the Greenogue
B2B open
evening*

Christmas Lunch



*Pictured: Deputy Mayor Cathal King, Iain Hastie - Bank of Ireland,
Brian Buckley, President - South Dublin Chamber.
Seated: Anne Marie D'Arcy - Bank of Ireland, John Hanratty - Bank of
Ireland, Sponsor of the Christmas Lunch and
Christy Kenneally, Guest Speaker*

Greenogue B2B held an open evening 29th November 2010. The event was very well attended by both members and non members. The evening proved very successful for the group and has assisted in recruiting new members who's business is located in Greenogue Business Park.

Greenogue B2B Open Evening

The Greenogue B2B has had a complete change of Top Table since January 2011. Irene Bergin is the Chairperson, Derrick Gill is the Education Co-ordinator and Sandra Hemenstall is the Administrator for the group. The new team are highly focused on growing and improving the group. All three officers are very experienced and dedicated networkers and will bring their combined expertise to build on the groups successful growth through 2011. Irene would welcome anyone along to our Friday morning meetings, either existing Chamber members or people who may benefit from the group. Details of our meetings can be obtained from Mary Grassick in the Chamber office.

By Sherri Brennan, Deputy President, South Dublin Chamber

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FORTHCOMING EVENTS - 2011

May 2011

Don't Lunch Alone

Date/Time: **Thurs 5th May 2011** 12.30pm - 2.00pm
Venue: Chamber Training Room
Presented by: Sheehan & Associates
Top Tips for Business to: Reduce your tax, Increase your cash, and Get the most from your accountant
FREE to Chamber members

Don't Lunch Alone

Date/Time: **Tues 17th May 2011** 12.30pm - 2.00pm
Venue: Chamber Training Room
Presented by: Eden Training
Digital Marketing
FREE to Chamber members

Breakfast Briefing

Date/Time: **Wed 18th May 2011** 7.30am - 9.30am
Venue: The Louis Fitzgerald Hotel
FREE to Chamber members
Full Irish Breakfast
Sponsored and Presented by: Leman Solicitors and
Newmarket Partnership
Opportunities in Adversity: Acquiring businesses in difficulty

Don't Lunch Alone

Date/Time: **Tues 24th May 2011** 12.30pm - 2.00pm
Venue: Chamber Training Room
Presented by: The Golf Specialist
The Mental Game
FREE to Chamber members

Don't Lunch Alone

Date/Time: **Tues 31st May 2011** 12.30pm - 2.00pm
Venue: Chamber Training Room
Presented by: GreenDay Drainage Services
Innovation in Drainage
FREE to Chamber members

June 2011

Don't Lunch Alone

Date/Time: **Tue 28th June 2011** 12.30pm - 2.00pm
Venue: Chamber Training Room
Presented by: May Financial Planning
Making your money work for you and getting the lifestyle you want
FREE to Chamber members

Other meetings include, Waste Management Forum, Marketing Committee, Alternative Energy, Tallaght Town Central Committee, B2B Advisory Committee, Chamber Council and Chamber Executive meetings.

Dates for B2B Network Meetings Sponsored by AIB

May 2011

- M50 B2B:** Thursday 5th, 12th, 19th & 26th - 7.00am
The Red Cow Moran Hotel
- Tallaght B2B:** Wednesday 11th & 25th - 7.00am
The Synergy Centre, ITT Dublin
- Greenogue B2B:** Friday 6th & 20th - 7.00am
Greenogue Business Plaza, Greenogue
Business Park
- Lucan B2B:** Thursday 12th & 26th - 7.00am
The Lucan Spa Hotel, Lucan, Co. Dublin
- Ladies B2B:** Wednesday 4th & 18th - 6.00pm
Miele Gallery, 2024 Bianconi Avenue,
Citywest Business Campus

June 2011

- M50 B2B:** Thursday 2nd, 9th, 16th, 23rd & 30th - 7.00am
The Red Cow Moran Hotel
- Tallaght B2B:** Wednesday 8th & 22nd - 7.00am
The Synergy Centre, ITT Dublin
- Greenogue B2B:** Friday 3rd & 17th - 7.00am
Greenogue Business Plaza, Greenogue
Business Park
- Lucan B2B:** Thursday 9th & 23rd - 7.00am
The Lucan Spa Hotel, Lucan, Co. Dublin
- Ladies B2B:** Wednesday 1st, 15th & 29th - 6.00pm
Miele Gallery, 2024 Bianconi Avenue,
Citywest Business Campus

All Welcome

B2B Network Meetings, Don't Lunch Alone and Network Evenings are free to Chamber members
To reserve your place at any of the above events please contact Mary at tel: 01 4585235 or mary@sdchamber.ie

Team Marie Keating

The Flora Women's Mini-Marathon
Monday 6th June 2011

"Join me and
Team Marie Keating
in the Flora Women's
Mini Marathon"
Glenda Gilson

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Sponsorship Pack

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- FREE Cap
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